



It's been a busy month! A couple of weeks ago we held our first Director Institute 'Meet the Business' networking event which was a huge success. Thank you to the organisations that participated and the impressive turn-out of high profile Directors and Executives that joined us for the evening.

In this issue of Board Alert we speak with Darren Younger, CEO and Founder of the business acceleration hub 'Tech Beach' based in Manly, who are working with a number of new start-ups that we're pleased to introduce you to.

There are lots of new organisations to consider in this issue of Board Alert and I look forward to discussing these with you in more detail over the weeks ahead.
Enjoy!

Kylie Hammond
CEO | Founder

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Board governance depends on where you sit.

A perspective about a board's governance is strongly influenced by the seat a director holds - independent director, chair and CEO, CEO only, or chair only. Therefore it is essential to look at corporate governance through the eyes of each of these positions.



Role 1: The Independent Director

The combination of new governance regulations and rising expectations makes serving as an independent director much more important-and difficult-than it was in years past. The greatest challenge these directors face is to stay fully informed about the companies on whose boards they serve.

Information asymmetry is often at the root of this challenge. When directors are truly independent of the companies they serve, they generally lack the wealth of knowledge about the industry or business that their senior-executive counterparts have. Moreover, independent directors typically have limited engagement with the company and its board, meeting perhaps six to eight times a year. Consequently, management has far more information than independent directors can ever absorb. Because of their independence, these directors can provide leadership and contribute to the companies they serve in ways that go beyond meeting the basic legal requirements and fiduciary responsibilities inherent in board service. In addition to asking tough questions, three opportunities stand out.

Be an advocate for sound governance

Independent directors should be advocates, and enforcers, of sound governance principles. This is especially important in challenging times or when the company is in crisis. Too many directors accept board governance as it is, without suggesting the kinds of process improvements that would make a difference; some directors even resist them.

Process matters hugely in the boardroom, and not just to make sure a company abides by governance rules. Process steps help to keep board members engaged and able to fulfill their responsibilities and, more important, establish the proper balance of power between management and the board.

Perhaps the most useful aspect of the governance rules passed a decade ago in the United States is the requirement that independent directors meet in executive session without the CEO present. These sessions give directors the opportunity to share concerns about the company and to ask for improved governance steps or additional reviews. They are also a time to discuss privately any concerns that directors have about management and to ensure that directors are fully informed.



Join the Director Institute and gain access to the hidden Directors jobs market.

Apply directly for opportunities, network with other Directors at exclusive off-line events, and keep up to date with live board 'news' from Australia and around the world.

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www.directorinstitute.com.au

Finally, the sessions are useful in building chemistry among the independent directors.

Good chemistry is important. The director of a major European company shared with me his frustration when he challenged its CEO and the direction in which the chief executive was moving the company, but received no support, just silence, from his fellow directors. Later, when the board went into executive session without the CEO in the room, the directors around the table unanimously agreed with this director, saying that the CEO was not providing the right leadership or taking the company in a sound direction.



Leadership succession

Nearly all independent directors say that selecting the right leadership for a firm is their most important role. Yet many times the time spent on succession is far too limited and the discussion not nearly candid enough. All too often, board members settle for a “hit by a bus” contingency plan. Such plans are crucial, of course, even if just for an interim period. Yet oftentimes the person ultimately identified to lead is just the most obvious interim leader, not the best long-term successor.

To better prepare for succession, boards should have multiple discussions each year to identify the company’s next generation of leaders. They need to create ways to get to know these candidates personally and observe them in crises and under pressure. The board should also create a series of assignments to prepare prospective CEOs and other senior-executive candidates.

If succession isn’t taken seriously, directors may find that when the time comes, they do not have confidence in the internal candidates. Faced with this situation, directors may react, or overreact, by immediately initiating an external search, which bears substantial risks of its own. Outside hires may look good on paper and have been successful elsewhere, but it is not uncommon to find they do not understand the company’s culture and values and do not take the time to identify the people who make the organisation run successfully.

The board should instead conduct detailed leadership succession planning sessions to review candidates and their progression, ensuring that they have the necessary experiences to get them ready for the top jobs. In these reviews, the age of the potential top leaders matters. They should not be so close in age to the CEO that they would be unable to have a sufficiently long tenure as CEO prior to reaching

mandatory retirement, nor can they be so young that there simply isn’t time for them to have the experiences they need for such a major task. Thus, the process of identifying candidates for top roles must start early-typically, with leaders who are barely 30 years old.

Leading in crisis

The real test of a board of directors comes when the company is in crisis. Independent directors, in particular, are counted upon to step up to their responsibilities in difficult times. Their accumulated wisdom and judgment are crucial to make sound decisions under the pressure of time and media attention.

It is vital that board members understand and trust each other. Only when they can have candid conversations will they ultimately reach a consensus that has positive and far-reaching implications for the company. Trust becomes even more important when meetings are conducted by telephone, which is often the case in crises.

The bottom line for independent directors is that their responsibilities and obligations are so great these days that they cannot serve on a board and expect to preside while fulfilling only the minimum requirements. Rather, independent directors must be fully engaged, do their best to learn the business, and stay connected between meetings. Otherwise, they won’t be prepared to lead when a crisis hits. For many independent directors, this will mean not serving on as many boards as they did in the past - a change that’s appropriate given the time it takes to be an effective board member.

Role 2: CEO with Non-Executive Chair

This dual structure, the standard model in Europe, is preferred by most governance experts and some regulators. The split clearly distinguishes the role of management (to lead the company) from that of the board chair (to take responsibility for the board and governance).

Yet as obvious as the structure seems in principle, there doesn’t seem to be much evidence or research to demonstrate that split roles create superior performance or even provide greater stability at the top. Anecdotally, the opposite is often the case.

In practice, the model’s effectiveness depends on the relationship between the two individuals in these roles. If they are not squarely in agreement about the direction, leadership, and strategy of the company, an unhealthy separation may emerge within the board, and between management and the board. The result can be a lack of clear direction for the company, a state of affairs that leads to malaise or confusion within the employee ranks and, ultimately, to dissatisfied customers and shareholders. In the worst case, the two leaders engage in a power struggle that paralyses both management and the board, thus preventing the company from making important decisions and responding quickly to changing conditions.

Role 3: The Dual Mandate

North American CEOs strongly prefer the dual mandate of being board chair and CEO, as it puts them squarely in charge and avoids the likelihood of conflicts or power struggles within the boardroom.

The downside of this model is that in the past it often encouraged complacency by boards and discouraged them from getting deeply involved in issues until it was too late.

In practical terms, a leader is most effective in dual mandate roles when he or she starts by keeping independent directors well informed through a combination of telephone updates, monthly progress reports, and candid comments in executive sessions with the independent directors about the real-time issues facing the company. The leader must be responsive to the independent directors' concerns and either take action on them or put them on the board agenda for discussion by the full board.

Such a leader also must learn to perform a delicate balancing act: facilitating open discussions on the board while at the same time representing management's position to it. If this individual argues his or her case too strenuously, he or she may shut down thoughtful comments from the independent directors. On the other hand, if the individual acts solely as a facilitator of these discussions, the directors won't get the full benefit of management's thinking and rationale.

The rise of the role of lead director, elected by the independent directors, is contributing to a better separation of governance from management. To make the position work effectively, it is essential that this role have a separate job description that is publicly available and respected by the chair and CEO. The most effective lead directors view themselves as "first among equals" and can coordinate the opinions of all directors and facilitate open discussion among them.

Role 4: Non-CEO Chair

The role played by a non-CEO board chair will depend heavily on the experience that person brings to the position. If this individual was the previous CEO, a common situation, he or she will bring a wealth of experience, a keen knowledge of the other directors, some strong opinions about what the company needs, and oftentimes a legacy to nourish or at least maintain. Therein lies the difficulty: no matter how hard old CEOs try to restrain themselves, they may have a tendency to overshadow or, worse, override new CEOs.

This problem is exacerbated by independent directors who still rely heavily on the ex-CEO's opinions and may trust his or her recommendations more than they do those of the current CEO. Still, when former CEOs can restrain themselves, recognise that it is time to let go, and do everything they can to support their successors, they can be very effective in the role of board chair.

Many people make a strong case that a former CEO is not the right person to serve as board chair and that he or she should leave the board immediately. An alternate choice could be one of the existing directors, provided there is a well-qualified candidate available. An equally good choice is to appoint someone who has served as chair, CEO, or both at another company. In some countries, the board chair may be an independent attorney or financial expert, but this approach risks ending up with a candidate who has insufficient knowledge of the company, its business, and what it takes to lead it. Regardless of who holds the position, it must have a well-defined job description to



keep accountability strong. A Non-Executive chair should be formally evaluated at least annually by fellow board members. Finally, the position should have a defined term of office, after which a new Non-Executive chair is elected or the existing chair is formally reelected.

Reflections

The diversity of perspectives that board members bring to the role can be a considerable strength for the companies they serve. How can organisations make the most of it? Here are three suggestions.

- The board should acknowledge that no single structure works in all cases. Boards must be pragmatic enough to adapt to the individuals involved rather than put a rigid structure in place.
- All parties, but especially CEOs, should acknowledge different points of view and work to minimise the conflicts that inevitably arise from them. This requires high-level listening skills, the ability to see situations from the other person's perspective, and the wisdom to understand the basis for the different points of view.
- All directors, but especially CEOs, can benefit from holding different positions, either within the company or on other companies' boards. Nominating committees should seek out prospective board members with diverse experiences. Boards should also encourage CEOs to serve on at least one outside board to give them the experience of being an independent director and seeing firsthand the challenges outside directors face.

Author: William George, former CEO of Medtronic and a veteran of ten corporate boards, reflects on common governance pitfalls and how to overcome them. This is an excerpt from the longer form article written by William George and published by McKinsey & Company in 2013.

SHOWCASE OPPORTUNITY

TechBeach

MANLY

Q&A with the Founder and CEO of TechBeach Darren Younger



Tell us a bit about TechBeach?

TechBeach is essentially a business acceleration hub that offers high-growth start-ups with a complete support ecosystem. Based in Manly, we are able to accelerate business growth by connecting entrepreneurs with essential start-up resources and high calibre mentors, advisors and investors who are able to speed up access to new markets.

We provide a collaborative working space with state of the art facilities that encourages innovation and creativity - and an added bonus is that it's only 100 feet or so from Manly Ferry terminal, enabling quick transit into the heart of the city.

How did you get started?

My background is in IT and in 2005 I started a company called IPScope which Telstra invested in and is now servicing 28 countries. During my last years at IPScope I started working with a group called Manly Entrepreneurs, which over time grew to have a membership base of over 1200 people. Manly has a great community of entrepreneurs, but there was no real glue pulling it all together - hence the inspiration for TechBeach was born and in October last year, Mike Baird launched our offices in Manly.

What makes TechBeach different from other Business Incubators?

Originally the concept for TechBeach came from watching what was happening overseas - particularly in places like Silicon Valley. While we took the best ideas from those models, we think ours is a lot more collaborative, and certainly more powerful. We focus on bringing the highest quality talent to start-ups to ensure their best chance of success and in return there are tangible rewards in place that incentivises those high level people. It's a win-win scenario for everyone involved.

How do you attract the best business leaders, mentors and advisors to TechBeach?

Over the last six months we've built a very strong following, and over time word has got out that we are doing some impressive things for start-ups. Over the last few months we've also started to work more closely with Kylie Hammond at Board Portfolio who has been able to introduce us to a network of high-calibre Non-Executive Director and mentor talent. To date we have 8 mentors on our panel which have come directly from introductions via Board Portfolio - those people are working either directly with start-ups or directly with TechBeach.

What types of start-up organisations are you working with?

We are working with start-ups from a broad range of industries that includes fashion, sport, education and financial services. From a tech perspective, we're working on projects that involve the development of small apps right through to web platforms and even hardware solutions in some cases. We've also started partnering with major corporates, government departments and media organisations like News Corps Innovation Department who have work stations at our office. Not only do they sponsor 3 start-ups for 12 months at a time, but they use our premises to be inspired, engaged and to look for opportunities within the tech start up culture and industry. Their involvement in TechBeach is helping us to bridge the gap between fast innovation and the corporate environment.

What do you see as the biggest challenge that early stage businesses face?

There are many challenges that start-ups face including attracting the right calibre of people into the business and getting the funding that they need - but the biggest challenge overall is being able to take a start-up into market. So if you can help to open doors for them then you're really adding value.

What advice would you give to start-up entrepreneurs?

1. Get your product to market with minimal cost and features as possible.
2. Surround yourself with as many high calibre advisors as possible and focus on bringing in people who have different skills to you.
3. Don't try to learn things that others have got 10 - 15 years experience in. Do what you do best, and bring in experts for everything else.
4. Be prepared to listen to the advice

What's next for TechBeach?

Since we launched in October last year, things have grown very fast. We now have 22 staff working with us who are assisting entrepreneurs and start-ups bring their business ideas to reality. Our aim is create start-ups in our area with a total Market Value of \$1.7 billion over five years. There are exciting times ahead!

www.techbeach.com.au

TechBeach Start Up Profiles

All of these organisations are now looking for top quality Advisors, Non-Executive Directors and Investors to help bring to life their growth plans. If you have interest in finding out more about any of these opportunities contact Kylie Hammond for a confidential briefing.



Inten Min

Inten Min have developed a unique insights platform that provides financial institutions with the ability to run high speed analytics on billions of historical data and real-time stock ticker and social media data to provide a 360 degree view of the stock price, 10 min into the future.

www.intenmin.com

Ref: INTENKH



Lakeba Frameworks

Any app in the world can be cracked believe it or not. Lakeba Frameworks is the only platform in the world that prevents security breaches by providing multi-level security and encryption for developers to secure their App from cracking and decompiling.

www.lakeba.com

Ref: LAKEKH



SportsCard

SportsCard provides an online platform for athletes, sports professionals and industry management to meet and connect. Individuals are able to manage their personal sports profile and brand with the platform enabling the sharing of video, sports related information and achievements. SportsCard helps athletes to connect and stay connected with industry and sports recruitment agencies.

www.sportscard.co

Ref: SPORKH



Impulse Screen

Impulse Screen Media has developed a unique combination of search and recognition technology to create a B2B platform that enables all broadcast TV content to be searchable in real-time. Content API's allow other app developers, media agencies or retailers to subscribe to real-time feeds on words, brand logo's or adverts appearing on broadcast TV channels enabling improved ROI on advertising across both traditional and new media platforms.

www.impulsescreen.com

Ref: IMPUKH



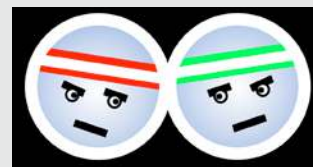
Crowded Mirror

Crowded Mirror is a social network that connects people with friends and fashion experts for instant style advice. The platform helps to eliminate self-doubt, by delivering feedback from a trusted circle, and empowering users to look good and feel confident for any occasion. Users can share their digital wardrobe with other fashion experts and get tailored advice on outfits, or an opinion on potential wardrobe purchases.

Ref: CROWKH

Beat Your Rival

Allows people to create rivalries – either with a friend or with another user who has a similar goal they want to achieve. the current



weight-loss edition allows users to keep both parties engaged, focused and motivated. Their challenge is visually presented through various dashboards in the form of head-to-head charts, statistics and an interactive chat system.

Ref: BEATKH



Tapnshow

This organisation has developed a platform that provides easy to use NFC and QR Code touchpoint solutions for organisations needing to bridge the physical and digital worlds.

www.tapnshow.com

Ref: TAPNKH

EggMobi

The engagement network, a group of mobile strategists pushing the boundaries of what is possible on smart devices.

www.eggmobi.com

Ref: EGGMKH



Class Cover

Designed by a team that includes long-time casual teachers, and in consultation with teachers, admin staff, senior management and other casual teachers, Class Cover is set to change the way education providers are able to find and recruit cover teachers.

With over 9000 schools in Australia, Class Cover offers a simple online solution that enables schools to quickly and easily locate cover teaching staff, potentially replacing the need for recruitment departments of many large education groups. With the ability to view teachers available online and in real time and with a streamlined booking system, Class Cover is going to transform the way casual teachers are currently sourced and booked. Contact us today for access to the Information Memorandum.

www.classcover.com.au

Ref: CLASS



Manly Emporium & Tech Beach

Tech Beach | Multiple Roles & Opportunities | Exclusive Partnership

Board Portfolio is delighted to be supporting this exciting business which is Manly's equivalent of Silicon Valley – offering fast-growing technology and web companies an environment where they can work side-by-side, sharing ideas, and pushing creative boundaries. The co-working space offers desks, meeting rooms, boardrooms, high-speed internet which can be hired under a casual or month to month contract, allowing entrepreneurs to choose from a number of flexible plans and the option to scale their business as fast as they need to. TechBeach is a community of people that collaborate to drive success for the entire community. The passion and drive of the people, coupled with the expertise, knowledge and experience is the essence of TechBeach. The TechBeach difference is the tightknit community that thrives in the Northern Beaches and the belief that it is a very special place. TechBeach is a place where dreams are converted into reality through the sweat equity of the very early stage to the VC backed superstars that still call Manly home. As we look into the crystal ball, TechBeach will create \$1.7b of companies in the next five years using a secret sauce that is unique to the beach lifestyle, location and community that Manly provides.

The TechBeach Incubator is made up of the following components:

■ **TechBeach Digital**

All the tech resources to build your app/web site from MVP stage to global scale production.

■ **TechBeach Accelerate**

A focussed program for acceleration leveraging the entire TechBeach Networks across all aspects of business.

■ **TechBeach Educate**

Education platform for delivering the learning required for entrepreneurs to be as successful as possible in their journey. There are multiple opportunities available to join this early stage tech business in roles that include Board Director, Investor, Advisor and Mentor. Contact Kylie Hammond for a confidential briefing.
Ref: MEKH

SHOWCASE OPPORTUNITY



WORK CLUB

A complete rethinking of the ideal working environment. This is the new corner office of the future.

Work Club is a global business that provides serviced offices with club style facilities, enabling members to transform how and where they do business. With plans to expand into the Melbourne CBD, this organisation is now seeking expressions of interest from individuals interested in providing board advisory services.



“Offices are no longer just desks and chairs. Technology is now enabling us to work from anywhere at anytime. The line between office, home, retail and hospitality is becoming increasingly blurred.”

Soren Trampedach

A BETTER WAY OF WORKING

By working collaboratively with international designers, craftsmen and furniture suppliers, each working environment sees the convergence of the office, home, hospitality and retail space into one symbiotic environment while still offering various distinct settings for members to work their way.

QUALITY OF MEMBERS

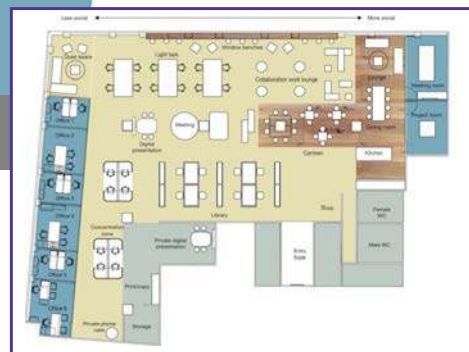
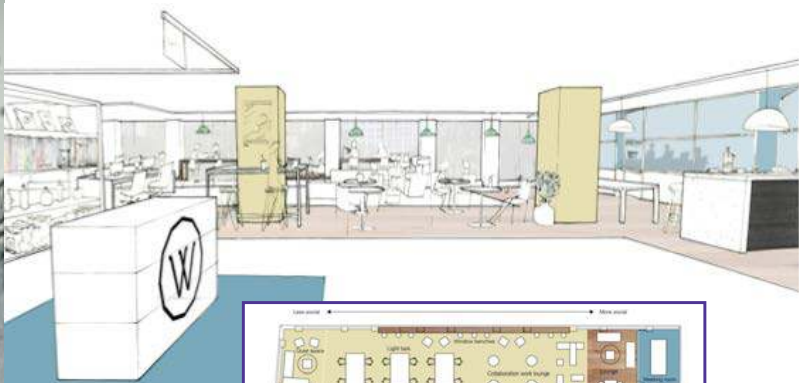
Work Club is a business membership intended for both solopreneurs and those leading smaller teams. Work Club is a complete rethinking of the ideal working environment for today’s business leaders, entrepreneurs and creators from all fields of business.

NEXT STEPS FOR WORK CLUB

We seek advisors and investors with skills and experience related to

- Early Stage Businesses
- Serviced Offices
- Commercial Property
- Capital Raising
- Finance & Legal
- Marketing, Membership Driven Environments

Ref: WORKKH



SHOWCASE OPPORTUNITY

Veilability

Find the happiest day of your life

Veilability's online marketplace seamlessly connects brides with wedding venues and service providers (we're a seek / TripAdvisor hybrid for weddings).

Despite the enormous industry size (\$6.5bn in Australia and \$0.5bn internationally), there has been a distinct lack of digital innovation to date. The wedding industry is extremely fragmented, with no easy way for wedding couples and service providers to come together. Couples spend on average 200 hrs plus manually planning their \$54,000 weddings, and reception venues are struggling with inefficient marketing channels and very high acquisition costs estimated to be \$1800 per wedding.

Veilability solves the pain points of both sides of the industry by providing an engaging, highly personalised online search platform that reduces the time taken to find the perfect venue by up to 95%, and reduces acquisition costs for vendors by an estimated 56%.

Our online search platform is the only wedding-focused solution available in the market, offering listing completeness, personalised search, integrated messaging, convenient comparison & short-listing tools and real wedding inspiration. Venues will benefit from a complete end-to-end marketing solution which provides highly qualified enquiries, targeted bride interactions and clear ROI reporting.

FIND THE HAPPIEST DAY OF YOUR LIFE
I am planning a wedding in for guests
with a budget of per head.

97% of brides would recommend Veilability
100% venue sign-up rate

FUTURE PLANS

Veilability has been built from the outset with a scalable technology platform and replicable business model. We have a big vision, but a laser focus. Whilst our online services marketplace is suitable for expansion into all 18 wedding service verticals, corporate events and international markets, our initial focus is on Weddings Reception Venues. And on validating the commercial model in Brisbane first.

THE TEAM

Kristy Ouwerkerk (CEO & Founder) is a serial wedding entrepreneur with 14 years industry experience. Kristy has won numerous Start-Up awards, including being accepted into Springboard 2014 and inclusion in Woman.com.au's 'Women in Tech Start-Ups to Watch in 2014'.

Whilst still young Veilability has also been tagged as a hot start-up to watch: "10 Great Australian Start-Ups to visit at CEBIT 2014" (Business Insider)

To date we have put together a world class team of Advisors from global brands such as Twitter, Yelp, Trulia, Wotif, Google, BrideRush.com, PayPal, MySpace and APN News & Media.

PLANS FOR RAPID GROWTH

As we enter this rapid growth period, the need for seasoned, informed and external advice is seen by management and the Board of Directors as a very valuable addition to the resources of the organisation. We are seeking expressions of interest from executives with experience and expertise in one or more of the following areas;

- Financial Advisory and Accounting (CPA, CA)
- Online Marketplaces or high-growth digital ventures
- Industry expertise – weddings, hospitality, event management
- Franchising and/or aggressive location-based expansion, including international rollouts
- Digital customer acquisition and CRM
- Marketing, Advertising, Public Relations & Media
- Search Engine Optimisation, Search Engine Marketing and Social Media
- B2B SaaS sales
- Chief Technical Officer, Chief Product Officer or Lead Engineer experience in digital technology companies
- Key hires and executive recruitment (ideally for high-growth start-ups)

Ref: VEILKH

CareerLine

Value Add Director Opportunities



CareerLine is an on-line candidate search and job matching platform created to specifically serve the 16-28 year old segment who may be seeking their very first part time or casual role whilst undertaking study, or may be entering full time employment, in what is a critical first step in their career path. This segment is currently unserved by the mainstream, mass market on line job seeking websites.

CareerLine is the eHarmony of the career world, using a fusion of personality profiling and matching software to find best candidate and job matches. It is a social hub - a place for candidates to hang out, meet other candidates, gain career knowledge, and be seen by employers as more than just a resume.

For more information please contact Kylie Hammond Ref: CAREKH



MyUltimate 4WD

Directors | Advisors | Private Equity

My Ultimate 4WD is a new interactive app for 4WD enthusiasts. Unlike any other product on the market, this app enables users in real time to customise and create their own Ultimate 4WD in a fun and interactive way. A comprehensive range of compatible quality parts and accessories is held within the App library.

For more information please contact Kylie Hammond Ref: MY4WD

MoxieGo

Advisors | Mentors | Non-Executive Directors | Investors



MoxieGo is a first to market social activities and wellness site and is unlike any other social media site or app. The MoxieGo product has two independent but integrated components:

MoxieGo Activities: revolutionary social site which enables real life connects in a defined geographic area based on profile matching of commonality of interests - sports, hobbies and wellness.

MoxieGo Wellness: facilitates individuals to pursue, monitor and achieve their personal Wellness Goals by providing relevant Tailored Generic Wellness Programs, wellness information, and data specific to their Wellness needs.

Ref: MOXIKH

nicoBLOC®

NicoBLOC Manufacturing

Value Add Director Opportunities

NicoBloc Fluid is a unique, innovative and patented smoking cessation product which is focused on delivering nicotine and tar reduction to smokers. It addresses all smoker motivations whether the aim may be to quit, reduce frequency and duration or to continue smoking at less risk. Derived from 100% natural ingredients consisting of water,



a complex carbohydrate and citric acid, the secret of NicoBloc Fluid is in the blending and processing of these ingredients which is covered under patent protection until 2035. All the ingredients within NicoBloc Fluid are FDA approved as food additives noting that NicoBloc Fluid is not a drug nor a medical device. Additionally, in the UK market, NicoBloc Fluid is listed with the Prescription Pricing Authority enabling pharmacy reimbursement under the NHS. Management envisage seeking similar approvals in other markets.

Ref: NICOKH

GEOROC International

Value-Add Director Opportunities

The safe treatment and storage of nuclear waste represents the largest environmental and political issue in our world today. The company has developed a synthetic rock ('synroc') which is a revolutionary and superior means of immobilising and safely storing radioactive waste. Since it's inception Synroc technology has evolved and matured and a wide range of Synroc formulations have been developed to cope with a diverse range of radioactive waste streams. The organisation now seeks to commercialise and maximise the significant potential of this technology on a global scale. Interested parties should contact Kylie Hammond for a confidential briefing. Ref: GEOKH

SHOWCASE OPPORTUNITY



MAINLINE

Investors | Directors | Advisory Board Members

Mainline® is an innovative power track with global application allowing users to access power and data anywhere.

THE PROBLEM

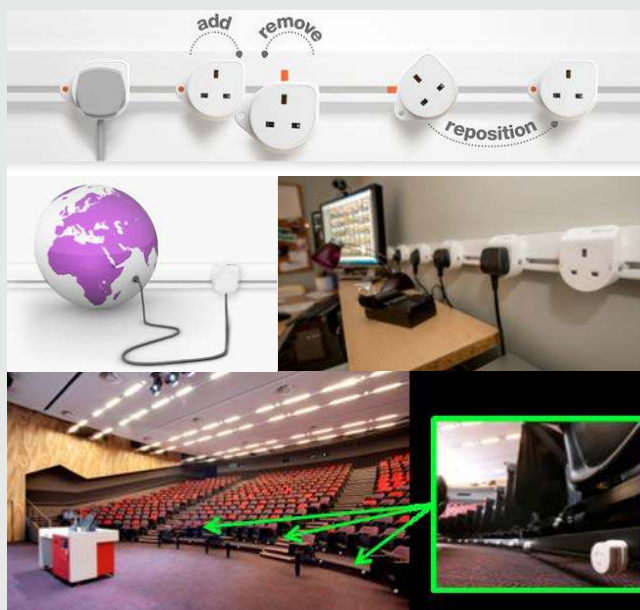
Take a look around you... How many plug sockets can you see? More often than not, there are far too few and they are just not in the right place.

THE CAUSE

Demand for Power has increased. Conventional, fixed sockets are simply too limited to meet the continual demands of today's technology driven world.

THE SOLUTION

Mainline® makes life far easier and less frustrating by allowing you to simply and safely add, remove and reposition power and data sockets anywhere you wish.



THE MARKET SIZE

Estimated current global building stocks are approximately at 150 - 160 billion m²

- The global addressable market for Mainline® is estimated to be approximately 8 billion metres.
- A 0.1% market share is 8 million metres, equivalent to US\$200 million in revenues for PDC.
- Mainline® has barely scratched the surface with just over 150,000 metres of track supplied to date

WHY MAINLAND?

In order to maximise the adoption of Mainline®, PDC is focussing on the education sector in Australia, Europe, North America and China.

- The education segment is attractive for a number of reasons:
- Track and adaptor volumes are relatively high
- Education continues to be a focus for investment in developed and developing countries.
- The range of potential application areas within individual educational institutions is large.
- The engineers, architects, designers and Mainline users of the future are exposed to it in day to day life.
- We are developing a focused sales and marketing campaign addressing the decision makers in the educational institutions.
- As footholds are gained we will also farm the segment by presenting the benefits of Mainline® in collaborative learning spaces, libraries, cafeterias, laboratories, technical training and admin areas of the institution.
- We are encouraging the issuing of Mainline® adaptors to Students in starter packs and their sale in Student Union Shops through promotional offers linked to the volume of track installed.
- Mainline® has very credible, references in this sector and a compelling, economic value proposition.

For a university lecture auditorium, Mainline's® total installed cost is at least 40% lower per seat than for a conventionally wired solution - providing a saving of US\$10,000 for a 200 seat auditorium.

THE OPPORTUNITY

Mainland is now looking for individuals with skills related to Marketing, Operations, Electrical and Infrastructure projects; experience working with Early Stage Businesses; a thorough knowledge of Chinese and Indian manufacturers; and experience related to the commercialisation of patented solutions.

Ref: MAIKH

COMMERCIAL OPPORTUNITIES

RaiseUps Australia

Blue Ocean Strategy Fund | Seed Capital Funding

RaiseUps Australia is a seed capital funding investment organisation that utilises Blue Ocean Methodology as a key tool to determine investment decisions. Along with seed funding, each project validated as innovative under the Blue Ocean Methodology would also receive ongoing advice and monitoring by a team of highly trained advisors, and a set of practical tools and frameworks to create and test breakthrough business growth strategies.

Contact Kylie Hammond ref: RAISKH

Bitcoin Superfund

World's First Actively Managed Investment Fund Specialising in Bitcoin

The Bitcoin Superfund is the world's first actively managed investment fund investing in bitcoin. The fund is aimed at professional investors to give them exposure to bit coin while minimising the risk and taking care of compliance issues. The fund will undertake a number of racing activities including providing liquidity and market making across the key exchanges. Currently in start-up phase, the founders are looking for seed funding to set-up the fund and management company.

Ref: BITKH

BOXTCODE

Directors & Advisors | Under Incubation

BOXTCODE provides merchants with a simple and effective solution to aggregate their marketing efforts across the many advertising mediums without the need to design a specific application. The simple 4 digit BOXTCODE provides consumers with a way to interact with media in a way that they can remember, and provides merchants and advertisers with a faster and cheaper way to create a digital footprint to communicate with customers.

Ref: BOXTKH



dotCEO

The new Internet for Leaders

Be the proud owner of a powerful new Domain Identity on dotCEO – The Top Level Domain for Leaders.



Claim your dotCEO domain name
Activate your domain page
Join dotCEO communities

<http://mbsy.co/dotCEO/8827015>

Dustee

Investor Directors | Advisors



This company have created an innovative solution to address the short-comings of current breathing protection technology in the building and construction market. With assistance from CSIRO who have conducted a research project on the companies behalf, they have developed a high performance 'filter' that enables outstanding air flow and breathability not currently available in current dust masks.

This patented filter technology (owned and patent protected by Dustee Pty Ltd) has many potential applications however in the first instance the organisation will be focussing on manufacturing 'certified/rated' re-usable dust masks.

The organisation seeks investors and key advisors and all interested parties should contact Kylie Hammond for more information. Ref: DUSTKH

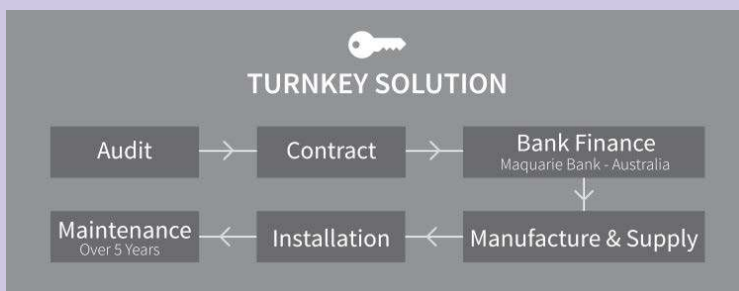
SHOWCASE OPPORTUNITY



Eco Energy Group
Seeking Investors & Directors

This new and unique public company have developed turnkey retrofit energy saving solutions for corporate and Government clients, anchored by Light Emitting Diode (LED) lighting and smart switching with no upfront fees with:

- Patented Eco E proprietary equipment
- World recognised high quality brands
- Installation by fully trained licensees under the Eco E banner
- Fully financed and maintained over 5 years
- With no capital outlay, the new monthly lease cost plus the new electricity cost is guaranteed to deliver a 20% reduction on the current electricity cost.



The Opportunity:

Between 2005 - 2010, Australian Electricity prices have increased by an average of 45%, and an average of 35% in the past 3 years alone. Furthermore, the Australian Electricity Commission estimates that prices will jump a further 37% by the end of 2014. The market size for this technology energy saving solution is enormous with initial focus being given to large energy consumers such as Hospitals, Shopping Centres, Multi Story Buildings, Factories and Storage providers, Jewellery Chains, Car Dealerships, Street Lights and Supermarkets.

The Team and their Partners

Eco E has an impressive management team in place, an independent in-house research and development team and an ongoing working relationship with Griffith University who provide access to the latest production methods, work study students and Eco E and GU joint venture projects. Eco E also has a relationship with the Semiconductor Engineering Centre at the Kitakyushu Foundation for the Advancement of Industry Science and Technology in Japan. The business also has a number of proprietary partnerships in place with key equipment supply manufacturers.

To find out more about this fast growing technology business, please contact Kylie Hammond. Ref: ECOEKH

EXCLUSIVE OPPORTUNITIES

**Global Payments Technology | Private Equity & Family Office
Backed**

Sophisticated & Wholesale Investors

This sophisticated global payments company is strategically positioned to be the leading enabler of encrypted mobile payments worldwide. Our patented platform provides banks with the only mobile payments solution that will increase their revenue opportunities while reducing fraud rates through the creation of a 'virtual wallet' which does not expose critical data. The technology solution is frictionless for consumers to adopt and for banks and merchants to implement.

Contact Kylie Hammond for further details about this exciting opportunity.
Ref: DRIFTKH

NetBlockR

**Under Incubation | Mobile Application |
Directors & Advisors | Mentors**

This start-up operation has developed a ground breaking mobile application that enables users to protect entire wifi networks and all the devices connected to it - blocking adult content with a simple on and off switch. The app also filters social sites such as facebook, youtube, twitter, web proxies and file share sites to give parents and business owners full censoring control.

Ref: NETBKH



The Found Table

**Investors | Investor-Advisors | Corporate Clients | Members |
Partner Organisations | New York Based**

As a membership based organisation, The Found Table™ is the evolutionary hybrid of executive and entrepreneurial peer advisory, reverse mentorship, and long-term collaborative support - Bringing traditional business executives and modern entrepreneurial leaders together to learn, benefit and mentor one another in dynamic ways. In doing so, we generate new opportunities, spark innovation, and develop relevant skill for our valued members – far outweighing the traditional advantages of the peer advisory industry and most of today's startup-centered events and organisations. The Found Table™ combines the best of each, while offering several exclusive layers of benefit to our members.

Our corporate services division of The Found Table™ is driving positive, profitable and efficient change through long-term collaborations with our clients. We bring The Found Table™ to each client by pulling together very strategic members of our organisation, fully customised to each client, with highly relevant experience and connections. In-turn we create a platform and environment within your company [whether at the Board level, Sr. Management, or embedded deep within the heart of the organisation. We provide disruptive and innovative strategies by utilising a unique hybrid-expertise panel

in order to implement and duplicate our successes, within your organisation. We facilitate: internal mentoring structures, corporate culture re-development, ideation and idea/innovation exchange and vetting platforms, downsizing and transition skill building programs, leadership preparation and planning, cross-corporate ventures and collaborations, internal round tables, and executive-reverse knowledge transfer [top down + bottom up]. We empower large and small companies, governments, nations, non-profits and universities with the abilities to improve, find profit through monetisation and innovation, and re-establish a culture that works in today's world - exponentially providing further means to success.

The Team is made up of serial entrepreneurs with all-star experience and backgrounds, global networks, ties to major entrepreneurial hubs including Silicon Valley and NYC, each with significant abilities, insights and perspectives that not only lend themselves well to The Found Table™, but to each Client and Investment we serve.

Our Partners include organisations and associations ranging from 4,000 members to over 50,000 members. Once we gain traction and/or investment, we can execute on these partnerships.

We are a highly passionate network of like minded individuals, each with our own talents, abilities and connections; with one purpose: to create an exclusive global ecosystem designed for us to come together to help one another find further success in all that we do now, in what we seek for tomorrow, and that which we have yet to discover.

This organisation is based in New York - please contact Kylie Hammond for more information about this exciting business opportunity. Ref: FOUND



Entrepreneur Card – The Ultimate Business Card

A new membership program dedicated to business owners has entered the market, offering exclusive access to benefits, privileges and savings from hundreds of brands in the travel, hotel, lifestyle, dining and business services categories.

Entrepreneur Card is not a credit card, a points program or a rewards program. It is simply designed to save businesses tens of thousands of dollars from well-known and respected suppliers of products and services every business uses regularly.

We've worked closely with our brand partners to secure incredible offers and have pre-negotiated best possible pricing terms and conditions exclusively for our members.

In addition to these valuable benefits, membership to the Entrepreneur Card provides access to exclusive Lifestyle / Networking Events and a Personal Concierge service.

Our comprehensive events schedule is designed to offer business owners and executives access to money can't buy experiences as well as networking opportunities in more social environments. Intimate dining experiences, movie premieres, luxury drive days and golf days are just some of the many events that members are invited to attend.

Our personal concierge service provides assistance in organising all business and family travel and accommodation at the best available rates in the market, and will manage upgrades and redemption of other member benefits.

Some of the founding members benefiting from the service include Kylie Hammond - Founder of Board Portfolio, Pierce Cody - Chairman of Cody Live, Andrew Morello - Winner of Australia's first Apprentice show, and many more.

As a founding member and brand partner of the program, we've negotiated a special offer to sign up to Entrepreneur Card at over 50% Off the regular price of \$620.

Use invitation code 'board' to pay only \$295 for annual membership with no joining fee.

To explore all the brands and benefits available visit www.EntrepreneurCard.com.au



CollectMe

Investor
Non-Executive Directors |
Advisors | e-Commerce
Parcel Delivery



Our client has developed a highly disruptive business model that will change the way consumers are able to receive e-commerce deliveries with a solution that delivers real consumer benefit. CollectMe is set to transform the Australian retail and courier market by providing customers with the most convenient, flexible, user friendly and unified fulfilment options ever to be witnessed in the Australian market.

The company intends to offer a revolutionary fourth party logistics (4PL) fulfilment model that focus on consumer experiences incorporating CollectMe verified retailer and courier partners, to offer more convenient parcel delivery services and CollectMe services. CollectMe offers unified experiences for subscribers by establishing a certified CollectMe courier network and allows courier companies to integrate and collaborate with the CollectMe solution. Access to CollectMe services will be provided to users on a paid subscription basis.

The Directors believe that tough economic times have brought into rapid focus the reality of changing consumer behaviours. Consumers are becoming more connected through smart, portable and highly functional devices. Consumers expect control with the technology they use.

The organisation is about to embark on a capital raising program to fund the next phase of growth. Early expressions of interest are sought from individuals interested in joining the board of directors and advisors. There is also an exclusive opportunity for an experienced Executive Director to join the company – equity opportunity available.

Information Memorandum now available.

Ref:COLKH

EXCLUSIVE COMMERCIAL OPPORTUNITIES



What's On

Investors | Directors & Advisors | e-Commerce, Tourism

What'sOn publications launched in the mid 1980's targeting the very lucrative inbound Tourism industry. The publishing business concentrated on promoting tourism related product, events and attractions in and around Perth & Fremantle areas and was purchased by Eyezon Pty Ltd (John & Deirdre McLeay) in August 2002.

The stable of publications has grown to include:
What's On After Dark | Ezyfold Perth, Fremantle Surrounds Map | Locality Maps | What'sON Chinese Edition | Ezyfold Regional Maps

The original What'sON publication has a current distribution of over 320,000 copies per annum. Published monthly, What'sOn is Perth's leading Tourism magazine that is distributed both locally, intrastate, interstate and internationally. The Ezyfold Free Map - Perth is a quarterly publication that has distribution of over 200,000 copies annually. The combined circulation of all products is in excess of 620,000 copies per annum.

The "What'sON" brand name is a valuable asset for the organisation and the onset of the online and digital age has created new and exciting opportunities for the business. In the mid 2000's, the company launched its website which enabled merchants to list events or business information for free in various categories, as well as create premium listings. This model was highly effective in producing leads for the sales team to upgrade the free listings to premium packages. It also served as a great tool for market development as the business could enter new markets at minimal cost and gain almost instant feedback regarding its effectiveness.

Developed to support the tourism industry with information for tourists about What Is ON in particular cities, regions or localities, the basic first generation of the website (with minimal investment) attained 65,000 unique visitors per month. At its peak and with little optimisation it was regularly in the top 3 (unpaid) of Google searches for "What's On". An interim site relaunched in late November 2013 will be replaced (post capital raising) by a fully functional site.



In February 2012, What'sON Group acquired the I.P. for ShopTown (www.shoptown.com.au), an Online Retail site that acts like an online shopping centre dedicated to traditional shops and quality online retailers. Shoptown delivers a multi-vendor single checkout facility making purchasing even easier for the consumer. It is currently under rebuild to fit within the What'sON Group business philosophy and branding. The What'sON strategy is to be a multi-platform advertising solution for business online, mobile, print and publishing. In October 2012, the business secured the online group buying business of Deal2Day and their associated online URLs. The Deal2Day business was rebranded and recently re-launched under the new name of WhatsONdeals.com.au.

For more information about this business opportunity please contact Kylie Hammond. Ref: WHAKH



Sun Strategies Innovations

Value-Add Directors

Sun Strategies Innovations is an investment company that specialises in commercialising new technologies. With a focus on 'emerging' companies that have global capabilities, operate in less crowded business sectors, and assessed as having low downside risk, SSI assists companies to enhance the value of their business through sustained improved performance. The organisation has a strong management team in place and is now seeking value-add directors to join the team. Ref: SSIKH



Australian Oil & Electric

Sophisticated Investors | Non Executive Directors

Australian Oil and Electric Limited (AOE) is a rapidly growing Australian Public Company involved in the identification, commercialisation and distribution of industrial, commercial and retail energy solutions with both a local and global presence. Its focus is on providing a commercially viable long term and renewable solution for the world's biggest problem -waste. AOE will provide solutions which are renewable, sustainable and adaptable in different environments. Our model utilises small land parcels, upon which facilities are established using a diverse range of feedstock and extensive array of output revenue streams centred on both off-take agreements and waste minimisation.

The AOE Business Model provides access to a unique selection of market leading technologies that generate a range of viable income streams and profit centres - using very conservative projections based on supply contracts, assumptions made on historical pricing data of its key products and utilising a rapid growth model to provide access to economies of scale.

The senior management team and board of directors are close to finalisation. For further information, please contact Kylie for access to the Prospectus Documents. Ref: AOEKH



Boppl

Exclusive Opportunity | Seeking Investors | Directors | Advisors

We have a number of opportunities for individuals to become involved in this new technology start-up. The Boppl mobile platform helps consumers take the pain out of ordering and collecting food and drink, and maximises preparation time for venue owners by providing a unique queue skipping service with real-time mobile ordering and payment for bars, cafes and restaurants. Beautifully designed for the convenience of the user, the app also provides important product data analytics to the venue.

The Boppl concept was developed after intense research on the bars and pubs market. The founders Shashi Fernando and Angus McLachlan, spotted a clear disruption opportunity in a very large market that had not embraced the full potential of the mobile market and the potential impact on the quality of service. The initial idea was to create a method of ordering drinks from a phone via an app.

The idea was discussed further and the founders made a wish list of what they would like to see in an app and a simple plan of how it would work. Assessing the competition, the Founders realized there were a number of apps that provided a basic service with each offering slight variations, but none which offered a complete service.

Shashi has extensive experience in developing and commercialising mobile technology and services, and identified the Boppl concept as having commercial viability and a superior offering to existing competitors. The founders discussed the proposed business with various people connected to the hospitality industry and the team grew to comprise of people with extensive experience in hospitality management, hospitality IT, as well as mobile technology development and branding. Over the ensuing months the team developed all facets of the business including refining the product offering, database and back-end system requirements, integration logistics with external parties, and business development plans for the roll-out through venues.

Ref: BOPKH

eLedger Cloud Based Accounting Software
Exclusive Opportunity | Early Expression of Interest
| Non-Executive Directors

The business sells a subscription to an online accounting tool called eLEDGER. This product allows other businesses and organisations (including clubs and not-for-profit organisations) to take care of their accounting needs without needing to install or maintain any special software, beyond the web browser which comes included with any personal computer or internet-enabled device, such as a smartphone or tablet. The company aims to provide an online accounting tool for businesses and organisations which is easy to setup and easy to use. The accounting software is a market which is ripe for disruption.

The two major players are deeply entrenched in last century's install-software-release-new-versions-every-year model and existing cloud-based solutions are aimed squarely at accountants and book-keepers, largely ignoring the potential for proper collaboration this opportunity represents. Contact us to register early for this opportunity. Ref: ELEDGERKH



BZPay Global
Sophisticated Investors | Directors | Advisors

This organisation has developed a new patented payment system which will dramatically ease cash-flow issues for large and small businesses. Impressive management team behind this organisation and substantial intellectual property. Early expressions of interest are sought. Information Memorandum ready JUNE 2014. Contact Kylie Hammond. Ref: BZPKH

Private Equity | Multiple Opportunities |
Sophisticated Investors & Directors

Opportunity #1 Electronic health services company with one of only two electronic messaging platforms in Australia that link GPs and pharmacists to dispense e-prescriptions.

Opportunity #2 Substantial production facility for Urea which is a key fertiliser produced from the brown coal mining process.

The production facility is to be placed on brown coal tenements held by the company in Latrobe Valley, Victoria. 80% of urea in Australia is imported at this point, so there are significant economic gains from a local source. Agreements with large scale farmers are in place throughout South Eastern Australia.

Opportunity #3 Global brand with £25million retail sales enables the consumer to stop smoking at their own pace, with a higher degree of safety (nicotine elimination versus nicotine substitution), intended for the smoker who wants to quit, and Harm Reduction, for the smoker who does not want to quit. Ref: JGPEKH

CogNovo

Medical Device Opportunity #3 | Investors |
Pre-IPO Capital Required | Directors & Advisors

CogNovo is a Medical Informatics Company. It's business model is driven by the rapidly evolving medical information market. The company will transcend this market change by combining globally leading technologies and disciplines already in existence to produce invaluable medical information that people will pay for. In so doing it will generate data sets, novel bioengineering models of human anatomy and pathology and toolboxes that will interrogate the data to provide clusters of novel and important clinical medical information. The market is breast screening, a large global market for which there is no globally applicable solution. For CogNovo it's "a game of two halves" in so far as the "front end" is a novel diagnostic device with proven competency which collects anatomical breast data for analysis as most current diagnostic products do. The "backend" is a complex blend of Bioengineering competencies including human modeling, and the use of subject specific toolboxes which are used to interrogate data and produce novel, useful, and valuable information. The business has been designed to achieve global scale quickly and at low cost.

Incorporated in its design and function is the existing competencies of mobile computing, simple internet access via the internet and cloud computing. The founders predicted the convergence of medical technologies with IT and now that it is evident have a firm belief that rapid data acquisition and novel data management and utilization to provide novel and valuable information are the attributes of companies that will thrive in the new global commercial environment

CogNovo is seeking pre-IPO and commercialisation capital. Please contact us for further details. Ref: ATA3KH

JULY - AUGUST 2014

SHOWCASE OPPORTUNITY



**Non-Executive Directors
New Retirement Organisation
Melbourne**

Our client is a new entrant into the wonderful world of retirement.

They have been 3 years in the planning and are now ready to launch into the market place with this new and innovative service offering.



About Cruise Retirement

Cruise Retirement Ltd (CRL) is an Australian company which has extensively researched the concept of retirement living on board a cruise ship. Cruising “residents”, typically in the 50+ age group have the opportunity to travel the world, visit many different places and cultures, as well as some of the wonders of the world - whilst enjoying their retirement. With costs similar to retirement costs in Australia, Cruise Retirement also provides residents with a full array of facilities including medical, nightly entertainment performances, restaurants, dining rooms, gymnasiums and a casino amongst other facilities.

THE OPPORTUNITY

We are currently seeking expressions of interest from individuals with senior level experience within Hospitality, Aged Care and Retirement and/or Cruising Line industries. There are at least 3 x Non-Executive Director positions available with an offering of equity for successful applicants.

Please contact Kylie Hammond for further details about this exciting new business.

Ref: CRUKH



EXCLUSIVE OPPORTUNITY



SNAPPER ROAD

Investors | Non-Executive Directors | Food Franchising | Supply Chain

Snapper Road is an established wholesale seafood processor, distributor and importer. Located in Tweed Heads NSW, they provide Australian chefs with the widest range of quality fresh, frozen and live seafood products available - generating over \$10.4 million in revenue in FY2013.



Snapper Road is known for its superior product, working closely with suppliers to ensure chefs have access to the best brands and widest product range all year round. The Company's range equates to approximately 1,650 different product lines sourced from Australia, NZ, Indonesia and Fiji. Products can vary from simple Salmon portions to exotic line caught sashimi fish or Japanese Wasabi infused Flying Fish Roe.



The Company's success to date has been a product of the extensive seafood experience of both the Directors and the staff. Snapper Road's industry trained professionals have been instrumental in ensuring the Company consistently offers a superior and extensive product range. The team is led by Phil Ferguson, who has over 16 years of wholesale and retail experience in the seafood industry. In 2004, Phil owned and operated a successful Seafood Wholesale business which grew to employ 28 staff and generate a profitable revenue turnover of \$9.5 million. The Company was later sold by acquisition to a large National Food Distributor as part of a trade sale.

GROWTH PLANS

Snapper Road is now looking to build on this successful wholesale seafood operation by raising \$3,000,000 to develop Australia's first dedicated online, home-delivered seafood, meat, gourmet and liquor business. The Australian fish and seafood wholesaling industry generates approximately \$4.0 billion in revenue per annum.



Based on management projections by the end of financial year 2017 the Directors are forecasting revenue of \$29.6 million and \$5.1 million in EBITDA per year.

Please contact Kylie Hammond for further details. Ref: SNAKH



Freshie
the fresh water co.

Water Vend

**Investor Non-Executive Directors | Advisors |
Executive General Manager**

Our client has developed an Eco-Friendly solution to the problem of plastic bottles. Our pervasive use of plastic bottles for the convenient supply of drinking water is devastating the environment and specifically marine life and coastal ecosystems. Freshie is meeting the challenge with two innovative solutions that represent viable and profitable alternatives to disposable bottles for still and sparkling water and a range of drinks. Website: www.drinkfreshie.com. The Freshie Refill Station provides chilled water and a full line of drinks without the need for the plastic bottle, via a 'BYO bottle' vending machine (or dispensed in a paper cup), and the Freshie Boutique Water System is an Italian-built dispenser which provides premium chilled and sparkling water through chiller taps, specifically for the hospitality industry. We are seeking Investor Directors, Advisors and will also consider an Investor Executive Director to join the business. For access to the company Information Memorandum please contact Kylie Hammond. Ref: WATKH

Chair | NED | Clean Energy Finance Company | ASX Listed

Expressions of interest are now open for a micro-cap Clean Energy business which has recently acquired a Finance business to compliment the business offering. The current Chair is a majority shareholder and would prefer to remain a NED going forward, creating an opportunity for a new Chair with significant experience in the Clean Energy and Finance Sectors to come on board. Location flexible. Must be experienced and AICD qualified. Ref: SOLKH



Brand Nation

**Investors | Non-Executive Directors |
Advisory Board Members**

A unique and exciting business opportunity exists for executives with Retail, Online, Consumer Marketing and FMCG backgrounds to join a fast emerging start-up in the Health & Beauty industry. The company has a strong, experienced management team and seeks Directors with experience in Capital Raising, Operations or Sales Management to guide the business into its next phase of development. Founded by an experienced entrepreneur who has been behind some of Australia's biggest brands in the health and beauty space, the business will shortly be launching two flagship products in the weight loss and wellness categories and has an enviable pipeline of new product development opportunities ready to roll out off the back of the initial launch products. The business has already laid the ground work to secure ranging with a number of major retail partners, and developed sophisticated direct to consumer systems to enable it to tap into the fast growing online markets. It utilizes an efficient cloud based CRM, inventory management and accounting system which is easily scalable to meet the needs of the business as it grows.

Poised for significant growth both domestically and internationally the business is seeking investment to support the rapid roll-out of the sales team, marketing strategy and further product development, to exploit significant channel opportunities. Seeking expressions of interest from sophisticated investors, experienced directors and advisory board members. The company Information Memorandum is now ready for confidential review. Ref: BRAKH

**Multiple Private Equity Firm Backed Opportunities |
Director Appointments**

Our client is a boutique Sydney based Private Equity firm; with expertise in early stage and mid-cap businesses. Early expressions of interest are now being taken for Director Appointments for 2 x Medical Devices Companies, 1 x Oil & Gas, 3 x e-Commerce Businesses; as well as several ASX-listed businesses. Please contact Kylie Hammond for more details. Ref: ATAKH



Private Australian Technology Business | SaaS Platform | Sophisticated Investors

Our client is a privately held Australian technology company that has created, and deployed a unique Software as a Service (SaaS) platform revolutionizing the \$25 billion Commercial Information industry. The company has a presence in Asia and the UK, with the aim of becoming a US entity in the early part of 2014. The platform brings together information on people, properties and companies that are held in multiple disparate public registers. The Commercial Information is compiled through the results of searches, data matching and data aggregation algorithms, then delivered in the form of an interactive picture via any web browser. Information facets that are of high value are linked and displayed in one overall picture making the information easy to understand saving considerable time and effort and maximizing operational efficiencies. The company is undergoing successfully deployed in the Commercial Information market in Australia in conjunction with channel partner SAI Global, Australia's leading Information Broker. SAI Global (ASX:SAIG) is an Australian listed corporation with a market capitalization of around \$1 billion and services over 30,000 professional service firms and financial institutions.

For confidential details please contact Kylie Hammond. Ref: ENCKH

Private Equity | Multiple Industries | Private & ASX Listed Opportunities

Our client is a substantial private equity firm and we have been exclusively mandated across multiple Chair, Director and Advisory roles for investee companies in the ICT, Clean Technology and BioScience sectors. Early expressions of interest are now open. Please contact Kylie Hammond for further details. Ref: KAZKH

Supply Chain Director | Sales Director | Pharmaceutical & Health Care Products

Our client is a significant private equity backed Pharmaceutical & Health Care Products company wholesale and manufacturing business. With over 4,000 products the company provides local and international clients with a wide range of market-ready products including contemporary vitamin, mineral, other nutraceutical ingredients and herbal formulations. Catering to a global market, the company offers a complete range of services includes marketing strategy, product development (including stability requirements), packaging, labelling and registration.

We are seeking expressions of interest from a suitably qualified Supply Chain Director, and we are also on the look-out for a Senior Sales Director and Business Development Manager. Contact Kylie Hammond for a confidential briefing. Ref: SPHKH



The Urban Refinery

Investors | Non-Executive Directors | Advisers Furnishings & Design Industry

Our client is a multi-channel marketplace platform in the Australian home furnishings and interior design market. With a fully developed retail arm, established revenues and boutique international supplier relationships, the business is ready to launch its 'one-stop-shop' platform for the interior design and home furnishings market, focussing on premium niche brands. The Company is forming the largest aggregation service platform across home design projects and products to bridge the gap between home owners and the 60,000+ fragmented interior design and architect professionals in Australia. Now ready for its next commercialisation phase, the Company has a highly targeted revenue growth plan to scale up operations, drive national awareness and roll-out new platforms. The founding team delivers experience in eCommerce, finance and design, and is now seeking expressions of interest from sophisticated and strategic investors, Value Add Non-Executive Directors and Advisory members to help optimise the growth of this fast paced opportunity. The company Information Memorandum is now ready for confidential review. Ref:URBKH



Ayurda - Beauty & Wellness

Non-Executive Directors | Advisors | eCommerce Cosmetics

Ayurda Australia is the Australian distributor of Ayurda skin and hair care products. Ayurda products are manufactured in India and are based on the authentic principles of traditional Indian medicine, known as Ayurveda. Ayurda has used the principles of Ayurveda to create effective natural personal care products that take a holistic and customised approach to health, beauty and wellbeing. Ayurda products are effective whilst being socially and environmentally responsible.



Demand for Natural and Holistic Skincare is Growing

In recent years, the global skincare market has seen a shift from aesthetic beauty to natural and holistic wellness. Consumers are becoming increasingly environmentally conscious and their attitude to skin care is no exception. The Australian Cosmetic and Toiletry retailing industry is expected to generate \$3.6 billion in 2013-2014 and increasing demand for natural product is predicted to spur 3% annualised growth over the next five years.

Time-tested Ayurvedic Beauty Formulations

Ayurda was developed by Dr Ajit, who is the most experienced Ayurvedic Doctor in Australasia. He is also the only Doctor outside India who has worked for the Government of India for over 18 years, holding positions in both Ayurvedic hospitals and pharmacies. Dr Ajit has developed time tested Ayurvedic beauty formulations to create simple, fuss-free skin care products already popular in New Zealand.

Ayurda Australia has worked with the brand for over six years, establishing au.Ayurda.com portal and a small but growing presence in beauty salons and health spas across Australia. The unique offering of the brand is its Ayurvedic heritage offering a well-founded, natural, holistic and sustainable approach to beauty. The Directors believe they are the first to market with a truly Ayurvedic skin care system that adheres to consumer demand for natural, organic, ethical ingredients and production methods. Having worked closely with the brand, Ayurda Australia is poised to become a leader within the Australian Natural personal care retail market.

Ayurda Australia is raising \$1.1million to fund the launch of three retail stores across Australia, a Spa Ayurda and to further develop the online platform. They seek investors, directors and advisors with a background in cosmetics, beauty, finance, eCommerce, supply chain management and retail. Early expressions of interest are now open. Please contact Kylie Hammond for further details. Ref:AYUKH





Forticom Group

Investors | Non-Executive Directors | IT Security Company

Opportunities exist for top level, value-add Non-Executive Directors and Advisors to join an established IT company who has developed a unique security innovation that will eliminate identity fraud. Only limited opportunities remain for directors with experience in taking new technology platforms to market, software application development and IT professional services expertise.

The "Forticom Solution" is a novel security innovation that can assist in reducing fraud and identity theft across all systems that require a user to authenticate [i.e. username/password, ID/PIN]. It is a powerful tool in combating the high growth trend of identity theft and subsequent fraudulent activities. Forticom's innovative security method suppresses fraud opportunity and allows individuals to authenticate their identity in plain sight of others. This is because the Forticom Solution is random. Forticom considers that it is implausible that it will ever be predicted or reverse engineered.

Current security practices which require a PIN or a password to be entered, may leave individuals vulnerable to simple, observational fraud. The Forticom Solution requires users to respond with a FortiCode – an interpreted response based upon their choice of "keywords" and "methods".

In an example implementation, when a system wishes to validate someone's identity, the Forticom Solution generates a random sequence of numbers between 0 and 9, and then randomly associates them to the 26 letters from the alphabet. This will be displayed as a challenge which the user will use to identify their FortiCode response and enter the corresponding number. This response will only be valid for that one off instance and will be invalid for subsequent challenges.

This technology is a drop-in replacement or additional barrier to any existing authentication process and should be capable of being introduced anywhere, regardless of industry, location or technology base.

Contact us for access to the Information Memorandum.
Ref:FORKH



SharkShield - Seachange Technology Holdings Pty Ltd Directors

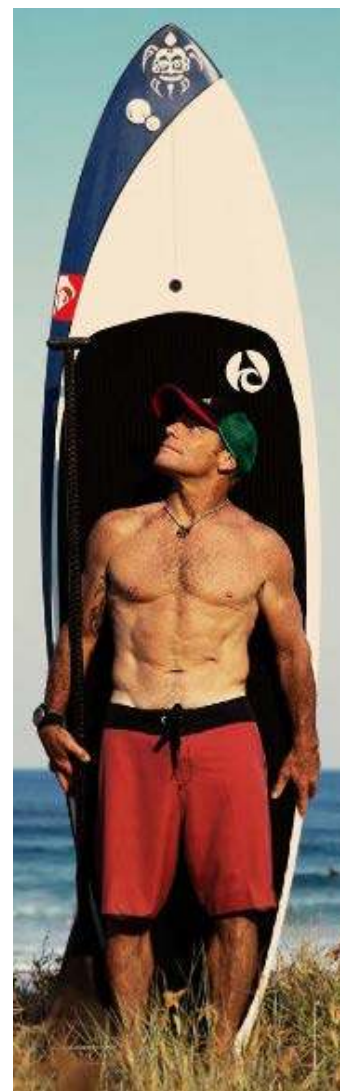
Shark Shield is the world's only scientifically proven and independently tested electrical shark deterrent designed to reduce the risk of a shark attack. Shark Shield is a personal safety device which provides peace of mind to enjoy scuba diving, spearfishing, free-diving, ocean kayaking, fishing and surfing while supporting the conservation of sharks.

The Shark Shield range of electrical shark deterrents are the result of over twenty years of scientific research by some of the world's leading experts in sharks including the KwaZulu-Natal Shark Board in South African which has resulted in an extensive portfolio of patents protecting the company's product range and markets.

Shark Shield is extremely honoured to have partnered with Tom Carroll as our new brand Ambassador in the surfing and stand-up paddle board markets. Tom will be assisting the organisation with surfboard design, manufacture, user performance and will extend his brand to the global launch and marketing of the company's new surfboard innovation.

Shark Shield has successfully applied for State and Australian commercialisation grants which will fund prototype and development of the surfboard innovation. The organisation now seeks value-add directors to assist in the next stage of growth.

Ref: SHAKH



EXCLUSIVE OPPORTUNITY

SWIPE are the web content conversion, migration and snapshotting specialists. The company aims to be a global leader in transforming legacy content to modern, web and mobile friendly platforms. Their cloud-based software is powered by a patented rules engine.

The Market for SWIPE

- **180M ACTIVE WEBSITES WORLDWIDE – BUT 90% ARE NOT OPTIMISED FOR MOBILE**
- **1BN SMARTPHONES IN 2013 – AND GROWING EXPONENTIALLY**
- **40% OF INTERNET ACCESS IS NOW ON A MOBILE DEVICES**
- **100% OF MEDIUM TO LARGE WEBSITES ARE MANAGED WITH A CMS**
- **\$5BN – THE SIZE OF THE WORLDWIDE CMS MARKET**
- **\$750M – THE SIZE OF THE CONTENT MIGRATION AND CONVERSION MARKET**
- **0% OF CMS PLATFORMS OFFER CONTENT CONVERSION OR CONTENT MIGRATION**
- **95% OF CONTENT MIGRATIONS ARE DONE MANUALLY.**
- **90% OF WEBSITES HAVE NON-MOBILE FRIENDLY PDFS**
- **95% OF ORGANISATIONS DON'T TRACK CHANGES ON THEIR WEBSITES**



Capitalising on this Market

The SWIPE Suite of products solves the web content conversion, web content migration and snapshotting challenges faced by businesses and government agencies:



Migrates legacy websites to new mobile responsive CMS platforms, reducing migration time from months to days. SWIPE connects to all major CMS platforms.



Imports and converts large volumes of Word and pdf documents to web and mobile formats, fast. SWIPE Docs eliminates PDF downloads.



Enables organisations to capture and retrieve an auditable record of what was said on their website on any given day in the event of a dispute or litigation.

The Opportunity

SWIPE Sites and SWIPE Docs are fully developed and implemented in 20 customer sites. SWIPE Snapshot will be launched in Q4 2014. SWIPE is already established and well positioned for success in a fast growing global market. Products are scalable, patent protected and significantly superior to competitors in both cost effectiveness and speed. SWIPE is deployable in all languages. The executive team has some 75+ years of experience in IT, marketing and business development. We are seeking investors, directors and advisors to support the company during a period of rapid growth.

Ref: SWIPKH

iModify

Investor Non-Executive Directors
| Advisory Board Members | Car
Enthusiasts



We have been engaged by a private equity firm raising capital for a platform that connects car enthusiasts with automotive after-market suppliers. The platform already has 15,000 car enthusiasts registered online, with over 40,000 Australian based suppliers and traffic from over 150 countries. This is an excellent opportunity for Directors with an interest in cars, eCommerce or platform based early stage businesses. For access to the confidential Information Memorandum please contact us today. Ref: IMOKH

**Investors | Non-Executive Directors |
Advisors | Clean Technology**

Start-up clean technology business, top management team and engineers on board, seeking to create green power without reliance on sun or wind. Patentable technology seeking early stage business funding. Suit sophisticated investors and directors with strong interest in environmentally friendly clean power technology. Early expression of interest open, please register interest today. Ref:MIPKH

Emersion

Chair | Non-Executive
Directors | Investors |
Billing Software Solutions



There has been very strong interest to join this exciting Billing Software Solution organisation. There is a growing demand for solutions that reduce the complexity involved in setting up and managing new customers, usage, creating auditable billing, receiving and processing payments. This is especially the case for those businesses that generate revenue from subscription or high volume digital transactions across multiple products. The number of businesses fitting this profile is increasing rapidly as the digital economy expands. These include some of the world's largest companies and services that encompass digital and virtual services (voice, data, video, books, software and other content), commission streams, tolling, managed and in-the-cloud services, electronic meters (photocopying, parking, electricity etc.), fines, subscription fees and more.

Businesses that deal with high volume transactions need to act fast, understand which products and service bundles will maximise profits and serve customers' changing demands quickly. The customers of these businesses demand timely and accurate billing for multiple bundled services that is preferably online and on a single bill, with the ability to switch products and service bundles mid-term and empower the end user to make changes.

Whilst companies focus on differentiating themselves within their growing markets, Emersion supports their customers, services, billing and payment processes; allowing them to focus on their core business activities. Emersion's SaaS platform can be transferred into any market from low volume subscriptions to high volume or complex transactions such as the booming cloud services market and content distribution businesses.

Contact us for access to further information. Ref:EMEKH

2015 Victorian Women's Governance Scholarship Program

The Victorian Women's Governance Scholarship initiative offers 34 Victorian women the opportunity to undertake training with the Australian Institute of Company Directors. Successful applicants also receive a years free membership to the Institute.

The program is aimed at increasing the knowledge, skills and confidence of Victorian women to enable them to join private, public and community sector boards and to effectively contribute as a Director. It is anticipated that benefits may also flow to participating community and not-for-profit organisations through better governance practices.

The training consists of the equivalent of 110 hours of study, with 30 hours of face to face study.

To be eligible for the scholarship program, participants must:

- Be serving on a not-for-profit board or committee, funded by the Victorian Government
- Provide a letter of support from the not-for-profit organisation that outlines their suitability and how the organisation will benefit
- Live in Victoria and be registered on the Victorian Women's Register
- Commit to the time required to complete the course and provide own transport and travel costs.

Victorian Women's Governance Scholarship applications can be made at <http://www.companydirectors.com.au/vicwomenscholarship>

Nominations are now open and close on 18 August 2014.

The successful applicants will be announced in October 2014.

PregTech Pty Ltd

Advisors | Directors | Investors

Preg Tech owns the I.P. and rights to commercialise a disruptive implantable biosensor technology developed jointly with Uni S.A. This technology will drive efficiencies in the dairy industry by significantly increasing conception rates for farmer using Artificial Insemination. Such efficiencies are estimated to deliver economic benefits from \$60 to as much as \$200 per cow per year. With over 150 million dairy cows worldwide, including around 6 million dairy cows in ANZ alone there is a strong market pull for the product, with key stakeholders expressing interest. Preg Tech has the team to commercialise this technology and is now seeking investors, advisors and Non-Executive Director talent to assist with the next stage of growth.

Ref: PREGKH

StateCover Mutual Limited

Non-Executive Director | NSW | Paid

StateCover Mutual Limited (StateCover) is an APRA regulated specialised workers compensation insurer of NSW Local Government organisations, insuring approximately 90% of eligible Councils with a combined workforce of 30,000. StateCover is a not-for-profit organisation providing Workers Compensation and Work Health and Safety services to its insured members.

StateCover's Board is responsible for the company's strategic direction, financial position, risk management, investment framework and performance outcomes.

StateCover is seeking expressions of interest from suitably qualified candidates for the position of Industry Director, a Non-Executive Director position. The term of office of the position is two years, to take effect at the conclusion of StateCovers AGM in November 2014. The successful candidate ideally will have knowledge of, and experience in long tail insurance or the broader insurance/finance sectors, as well as skills and experience in most of the following areas: Business Strategy, Risk Management, Finance and capital management strategy, Actuarial, Investment, Information Technology, Governance & Regulatory requirements.

For more information please contact Julie Lee on (02) 8270 6064. Applications addressing the relevant criteria above, plus a brief CV, should be sent to: Julie Lee Company Secretary, julie.lee@statecover.com.au by 22nd August, 2014.

Scholarships for Women on Regional Boards

Scholarships, worth up to \$12,500, are now on offer to women in rural and remote areas to complete a course in governance, in a bid to lift female representation on boards and senior executive positions.

The Australian Institute of Company Directors is offering 30 Rural and Remote scholarships as part of its Board Diversity Scholarship Program, which is now in its third round. It has been funded by a \$650,000 Federal Government grant, matched by the Company Directors.

To be eligible for this program, applicants must reside outside a main metropolitan city and in a locality with a population of less than 100,000 people.

Applications close at 5pm (AEST) on Thursday, July 31. Applications can be made at <http://www.companydirectors.com.au/Director-Resource-Centre/Governance-and-Director-Issues/Board-Diversity/Diversity-Scholarship-Program/Rural-and-Remote-Diversity-Scholarships-2014>

Sophisticated Investors | Non-Executive Directors | Retail

Seeking value add Non-Executive Directors to work with an established retail online company. The business is supported by a strong management team with depth across the technical, operational & industry aspects of the business. The company is focused in a niche area, has a sound membership base, and revenue targets that are ahead of schedule. We are seeking backgrounds from the FMCG, e-Commerce, IT, Legal and Digital Marketing sectors to be part of this exciting journey. Contact for confidential briefing. Ref:FIRKH

Material Science Platform Company
Investors | Pre-IPO Capital Required | Directors & Advisors

Our client is an Australian unlisted public company that has developed and patented unique technology, tested and certified 100% compostable bio-composite composition of matter simulated timber specifically developed as a replacement for non-biodegradable plastics and as an alternative to timber used to produce disposable export shipping pallets and several other products. This company has robust IP strategy and Patents in place and is targeting the large pallet market initially with plans to expand into other products. The export pallet market annually consumes circa 6 billion one way disposable single use export pallets, a global industry which generates revenues of over US\$90 billion per annum. The products manufactured from patented composite material are an attractive and compelling alternative to the current materials used in the pallets market. The Company is seeking commercialisation and Pre-IPO funding. Ref: ATA4KH

Highly Profitable Import and Distribution Company
Acquisition Opportunity | Directors & Advisors

Our client - a highly profitable import and distribution company - is offered for sale for the first time in 40 years due to generational succession planning. Revenues of around \$11m and EBITDA of around \$3.5m with strong upsides. This will suit an importer and distributor as an add-on to the existing operations or an individual who wishes to invest and operate the business as a standalone operation. Globally recognized products and brands with a Tier 1 global manufacturer backing. Blue Chip customer base with significant recurring revenues and repeat orders. Zero debt on balance sheet provides great opportunity for partially debt funding the acquisition. Ref: ATA5KH

Highly Profitable Manufacturing and Distribution Business
Acquisition Opportunity | Directors & Advisors

Our client is a well-known brand within the market segment it operates in. Highly profitable business with revenues of around \$30m and EBIT of around \$10m per annum. Strong IP portfolio, product leadership, operational scale, market presence and formidable track record. 100% of business is for sale. Will suit an industry roll-up strategy or as a stand-alone operation. Zero debt on balance sheet provides scope to leverage the transaction and extract higher returns. Ref: ATA6KH



Produce Collective Ltd
Investors | Commercialisation Capital | Directors & Advisors

Our client has developed a portal specifically designed to streamline the agricultural marketing and supply chain (seller-buyer-customer) to maximise trade efficiency and business profitability at all points. Fundamentally the portal provides industry with a platform to trade and market produce, however, the portal's functionality embraces a broad spectrum of features and services, including:

- The provision of current and relevant market information, including price data and forecasts
- A universal trade centre structured to involve fresh produce Growers and Buyers from around the world
- A buy-sell-trade classifieds
- A job centre (for employers and workers)
- A 'green pages' business directory
- An industry-specific discussion forum
- A public section that will invite chefs and cooks to share recipes and produce information

Essentially, ProduceCollective.com provides 24-hour access to buying customers, opening up a whole new worldwide market and uniting the agricultural industry both domestically and globally. A technology evolution facilitated by Produce Collective will remedy traditional market practices that currently inhibit the fresh produce sector. Consequently, the portal is the solution to many aspects challenging the agricultural industry. Ref: ATA7KH



SHOWCASE OPPORTUNITY



INVESTORS | NON-EXECUTIVE DIRECTORS & ADVISORS | SKINCARE & COSMETICS

bridget black™ is an Australian-owned boutique skin care Company that is known for its gentle and clean formulations. Founder Bridget van Herk's vision is to mix old world apothecary with modern tastes, creating a unique customer experience that will allow bridget black to stand out from its competitors.

Background

Established in 2006, the Company began with an anti-ageing serum when van Herk was approached by a friend to create the ultimate anti-ageing product. Bridget found that many of her friends were frustrated by products in the market as they were poorly formulated and overpriced, with active ingredients often misrepresented. The Company has since developed a range of unique products based on van Herk's background in chemistry. The Company's offerings include entire skin care ranges, body washes, oils and body crèmes, luxury soy candles, an organic skin care and clothing range for babies and a newly launched men's range. It has been uniquely created to cater for the \$2.4 billion Australian cosmetic and toiletry retailing industry.

The Company is raising capital to embark on its next phase of growth that includes the rollout of bridget black retail concept stores that will each contain an in-store apothecary where customers will be able to watch the manufacturing process behind a glass wall. These rooms will contain traditional and retro style dispensing systems, clean lines, much like the modern kitchens in restaurants that have a chef's table or are open to the restaurant and exquisite, effective lighting to ensure The Apothecary is the focal point of the store.

Point of Difference

The cosmetic and skin care industry has always been very secretive in relation to its manufacturing processes. Consumers are now becoming increasingly concerned with the origin of their products. The Directors believe that the bridget black concept stores will

appeal to customers and build their trust in the brand. bridget black epitomises simple, natural and relaxed beauty that brings luxurious comfort to the masses. This is reflected in its unique fragrances, such as mandarin & mimosa, lemon lime & basil, tahitian lime & coconut, and white freesia & musk.

Distribution

Products are currently marketed and sold through bridget blacks two retail stores in Perth, their online store and the 'At home with bridget black™ Face to Face' direct selling programme. The Company also has an exclusive distribution agreement with a New Zealand distributor. Additionally, over 25 beauty salons in Australia now stock, and continue to order, the bridget black™ range as a salon treatment range. This was never intended to be a distribution method; however, it has proven to be a very successful method of brand exposure and distribution.

The Company has experienced rapid growth of 300% in the last 5 years. Its salons are booked out on a regular basis and orders from its New Zealand distributor are growing at a rate of 25% year on year. Impressively, this growth has been achieved with minimal marketing and advertising.

Growth Plans

The Company is raising capital to facilitate the rollout of its retail concept stores in Melbourne, Sydney and Brisbane, to reposition itself as a modern apothecary. Additionally, the Company will launch new products and ranges, expand its manufacturing capacity to meet growing demand and implement a marketing campaign for its launch into both the expanded Australian market, Asia and European markets. The Board of the Company has over 27 years of experience in this industry and have invested around \$860,000 in cash in Australia and New Zealand plus over seven years of research and development by both the Founder and Directors to build the business to its current state.

Ref:BRKH

SHOWCASE OPPORTUNITY



www.psnews.com.au

PSNEWS ONLINE

Exclusive Opportunity | Directors

PS News provides the only online news and information service for Australian public sector employees and is the only website of its kind anywhere in the world.

The news and information content, which is provided free to subscribers is funded by advertising revenue. The content is delivered via email with links to a website with federal and state news editions. There are approximately 110,000 current subscribers - out of a potential 1.2 million Australian public sector employees - with at least 500 new subscribers being added each week.

The business is experiencing long-term rapid growth in online traffic and is seeking funding to support its highly profitable expansion plans which include the development of careers, conference and PS Shop services.

For more information about this exclusive opportunity please contact Kylie Hammond Ref: PSNKH

KLICKZIE

International Directors | Hot Technology

Klickzie has developed a smartphone imagery-authenticating technology that provides users with confidence that the imagery they are looking at is authentic and hasn't been photo-shopped, falsified or altered in any way. The company has patents pending for technology that enables the automatic authentication and validation of smartphone imagery.

Ref: KLICKH



TMT PARTNERS

Strategic Alliance | Private Equity Advisory Firm | Multiple Opportunities

TMT Partners is an independent corporate advisory firm which provides strategic and financial advice to companies and funds operating in the Telecommunications, Media and Technology sectors. We focus on developing long-term relationships with our clients, helping them to achieve their strategic objectives and create value for their stakeholders. For more information about the multiple opportunities that are available with TMT Partners please contact Kylie Hammond Ref: TMTPKH



GREENSHARE CAR

Value-Add Director

An economical, green and easy alternative to car ownership, greensharecar gives members the option of renting cars by the hour or day, with access to a network of vehicles 24/7 at various locations. Ref: GREEKH

DISRUPTIVE ENERGY SOLUTION

Value-Add Director Opportunities

This innovative company provides power track systems that are simple to install and offer total flexibility in access to power. This solution enables the user to simply and safely add, remove and reposition power and data sockets anywhere without the need for an electrician. An Australian innovation with over 55 international patents in place and a range of international adapters, this product solution has truly global potential. Ref: MAINKH

SHOWCASE OPPORTUNITY



Investors | Chairman | Non-Executive Directors

This exciting online business specialises in providing a suite of websites and directories specifically targeted to the Baby Boomer and Aged Care market. Retirement Living Today provides essential information in an easy to access, online format that is supported with entertaining video segments, relevant stores and engaging content that includes exposure to holiday destinations, health and fitness breakthroughs, entertainment and lifestyle alternatives as well as property and investment opportunities.

The organisation is keen to appoint a high profile Chairman and key Non-Executive Directors with experience in Media, SEO and Travel & Hospitality to assist the organisation with it's growth plans.

ABOUT RETIREMENT LIVING TODAY

RLT is an Australian company with it's registered office in Chatswood, NSW. The experienced CEO and founder of this organisation has proven hands on skills in new business development, shopper marketing, multi-channel digital experiences, integrated digital networks, retail merchandising, start-ups, new markets, mergers & acquisitions, strategic planning and company growth.



The company is in the process of launching three websites each catering to niche end users as well as B2B clientele in the Baby Boomer and Aged Care segments. Over the next 3 - 5 years RLT is aiming to be a leading online retirement living eCommerce portal in the lifestyle, healthcare, entertainment, travel and leisure segments for Baby Boomers and Directories for Retirement Village Living and Aged Care.

THE OPPORTUNITY

Australian's in their 50's and 60's are entering a new life-stage, liberated by increasing spending power, greater freedom and an aptitude for technology. Every month a staggering \$16.4 million Australians are online and surprisingly, the Boomers (50+) make up the largest online demographic (37.4%).

RLT has the potential to generate high volumes of over 50's traffic to its lifestyle site www.RetirementLiving.TV with opportunities to then segment them further by offering special interest online channels. This will result in a very targeted and engaged group of users for businesses wishing to market to this important demographic. The business is scheduled to expand operations by June 2014 subject to the capital raising.

Download the information memorandum from the ASSOB website: www.assob.com.au/rlt
- Ref: RLTKH.



OTHER COMMERCIAL
OPPORTUNITIES



UnitingCare Wesley Port Adelaide Inc.

Uniting Care Wesley Port Adelaide

Chair Person | Adelaide | Paid

UnitingCare Wesley Port Adelaide is one of the State's leading Not for Profit community organisations. The organisation supports more than 25,000 South Australians every year, employing over 900 staff and a network of 130 volunteers. We deliver a diverse range of programs and services across aged care, community services and employment, working towards empowering people, building communities and strengthening families.

We seek a new Chair Person to lead our board and are looking for applicants with the following skills and capabilities:

- Good understanding of contemporary governance and experience in effectively leading a Board;
- Knowledge and understanding of issues and challenges facing an organisation committed to providing services that address disadvantage;
- Demonstrated record of successful strategic thinking and implementation;
- Presence and skills to represent the organisation to all stakeholders;
- Commitment to work within ethos of the Uniting Church of Australia.

Board Meetings are held bi-monthly and the position would be for a 4 year term. For further information and a detailed Job and Person specification please contact: Jane Jeffreys at jane@jjconsulting.net.au.

Applications close 1st August, 2014.

Surf Life Saving Australia

Independent Director | National | Expenses

Surf Life Saving exists to save lives, create great Australians and build better communities. As one of Australia's most respected organisations and world leader in lifesaving, coastal public safety, rescue and education services we embody and inspire a truly positive and uniquely Australian attitude to life through our members and clubs.

We are looking for a highly experienced professional with demonstrated experience within finance, risk management and corporate governance to join the SLSA Board. The SLSA Board meets six times a year.

This independent director position will require suitable skills and experiences to be able to advise the SLSA board on matters of financial strategy, financial statements, financial systems integrity, governance and business risk ensuring the board can fulfil its fiduciary and stewardship obligations. The term of this position is 2 years. While this position is not remunerated, expenses incurred in carrying out the duties associated with this position will be reimbursed.

For more information please contact the CEO of Surf Life Saving Australia, Mr Greg Nance at greg.nance@slsa.asn.au or (02) 9215 8000.

Applications addressing the skills and experience outlined above and resume should be addressed confidentially to: SLSA Nominations Committee, Surf Life Saving Australia, nmongan@slsa.asn.au

Applications close on 25th July, 2014.

Dairy NSW

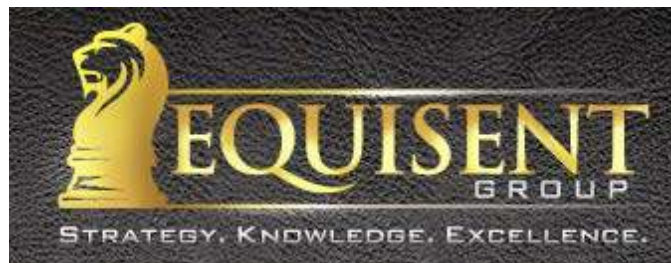
2 x Board Director | NSW | Paid



Dairy NSW's vision is for a competitive, innovative and sustainable dairy industry in our region. The organisation invests in a range of projects that align to its key priorities. Dairy NSW is a not for profit company and is a Regional Development Program of Dairy Australia responsible for delivering a range of research, development, extension and education services to the regions dairy farmers. The Dairy NSW region stretches from Kempsey and the Hunter Valley down to the far south coast of NSW. It also takes in the inland dairying regions around Wagga, Forbes, Dubbo and Tamworth.

Two director terms expire this year and as a result, Dairy NSW is calling for nominations for two vacancies on its Board. Individuals with dairy farming and corporate governance and business affairs skills are particularly encouraged to apply. For more information about this opportunity please contact Kate McGilvray - kate@dairynsw.com.au from Dairy NSW. For a discussion about the board role please contact Michael Perich, Dairy NSW Chair on 0409 911 369.

Applications close 1st August, 2014



Equisent Aged Care

Board Director | VIC | Paid

Equisent is seeking an experienced Clinical Care Registered Nurse that has extensive experience in Federal Aged Care and running, managing or operating aged care facilities. We are in the process of applying for our Approved Provider Status and require a knowledgeable ex-nurse or current nurse manager that understands the risks and strategies of aged care. We have one facility that is currently an SRS undergoing 9C conversion. There will be three board members; a chartered accountant, one other not confirmed, and this position. The duration of other appointment would be for 1 - 2 years and board meetings are held every month. Please contact Hiram Ng on 0412 591 030 or email hiram@equisent.com.au for more information or for details on applying for the role.

Applications close 24th August, 2014





The Australasian College for Emergency Medicine (ACEM)

Board Director | National | Expenses Only

The Australasian College for Emergency Medicine (ACEM) is seeking a Board Director to assist in overseeing the effective governance of the organisation. The Board consists of seven medical practitioners (members of the College) and two lay members. We are seeking an individual with financial skills who can also chair the Finance and Risk Committee. Meetings are held bi-monthly in Melbourne with bi-monthly meetings of the Finance and Risk Committee held via teleconference.

ACEM is a not-for-profit organisation responsible for the training of emergency physicians, and for the advancement of professional standards in emergency medicine (EM), in Australia and New Zealand. As the peak professional organisation for emergency medicine in Australasia, ACEM has a vital interest in improving the quality of emergency care provided to the community.

Applications will be considered at the next Governance Committee Meeting which is scheduled for early August. Please send a cover letter and relevant Board CV to Alana Killen - alana.killen@acem.org.au.

Applications should be sent by 8th August, 2014. Opportunity closes as soon as a suitable applicant is appointed.



Advanced Technology Testing and Research (ATTAR)
Independent Director | Private Company | Paid

ATTAR has a new Board, currently with 3 executive directors, closely involved in the business. We are looking to add a Director to the board who will give us an alternative and broader outlook on steering our business. We hope the "external" director will ensure that our board sees and explores opportunities that exist whilst carrying all the normal financial and legal duties that comes with this position.

We are primarily based in Melbourne and Perth but active in all centres around Australia. We have international recognition for our technology capabilities, tending to operate in "niche" areas of our markets. We have been in business since 1986, with the founder having sold a substantial portion of the business to the other Directors and some of our employees.

- We seek individuals with experience in engineering consulting, petrochemical, mining or manufacturing.
- Knowledge of Non Destructive Testing, and Risk Based inspection Methodology would be an added benefit.
- We would anticipate that the new Director is P&L literate and has some good commercial/financial knowledge to bring to the team.
- We are an ethical company and seek individuals with similar values.
- Knowledge of Training in technical fields would also be well regarded.

Please send a covering letter outlining why you feel you would be well suited to the role, along with a recent Board specific CV to David Lake - davidlake@attar.com.au





CPA Australia Limited

Multiple Opportunities | Member & Non-Member Directors | Paid

CPA Australia represents more than 150,000 accounting and business professionals living and working in 121 countries. With revenue of over \$150M, it is one of the world's largest professional accounting and finance bodies. Core services to members include education, certification, training, technical support, networking and advocacy. CPA Australia's sphere of operations covers staffed offices in all states and territories of Australia as well as in China (including Hong Kong), Indonesia, Malaysia, New Zealand, Singapore, the UK and Vietnam.

Three x CPA Australia Member Directors

CPA Australia is seeking three suitably qualified candidates from within its membership to join the Board. The Board is seeking members with experience in but not limited to accounting, finance, public relations, media, governance and stakeholder management. Candidates will be able to demonstrate experience working across one or more of the following areas: The Academic Sector, Accounting (Public Practitioner), SME (Operator or Adviser), Top 100 ASX company or a multinational company or other large company (in a senior management role), Government/Regulatory Bodies

CPA Australia Non-Member Director

CPA Australia is seeking suitably qualified non-member candidates with expertise and experience from fields outside of the accounting and finance professions. Candidates should be able to demonstrate an understanding of corporate governance and of directors' duties and responsibilities. Candidates should possess high standards of ethics, proven leadership skills, be analytically-minded, solutions-focused and visionary. Candidates with previous Board experience or with senior executive experience across the Asia Pacific will be highly valued.

The selection criteria is articulated on the CPA Australia website. See www.cpaustralia.com.au

For more information contact Rene Johnson at Pacific Search Partners on rene@pacificsearch.com.au or call (03) 9631 1500.



AUSTRALASIAN COLLEGE OF
SPORTS PHYSICIANS

Australasian College of Sports Physicians (ACSP)

Independent Audit Committee Member | Melbourne | Paid

Expressions of interest are invited from suitably qualified persons interested in becoming an independent member of the Australasian College of Sports Physician's (ACSP) Finance, Audit and Risk Management (FARM) Committee. The FARM Committee has been established to monitor compliance by the ACSP with proper standards of financial and risk management as well as monitoring of the internal and external audit function.

The Australasian College of Sports Physicians (ACSP) is the pre-eminent professional body for Sport and Exercise Medicine (SEM) in Australasia. ACSP supports its doctors in clinical practice in order to improve the health and well-being of individuals and communities through the enabling and promotion of physical activity. A company limited by guarantee, the education, training and continuing professional development programs offered by the ACSP are accredited by the Australian Medical Council and the Medical Council of New Zealand.

Previous audit committee experience is preferred as well as experience with small to medium sized companies limited by guarantee. CPA / CA qualifications are also a pre-requisite.

Please submit your Expression of Interest with your resume to the Company Secretary, Australasian College of Sports Physicians, Suite 2, Mezzanine Level, 257 Collins Street, Melbourne, Victoria, 3000 or via email at rachel@acsp.org.au by close of business Friday 8 August 2014.





Citrus Australia Ltd

Non-Executive Directors - Member and Independent Opportunities | VIC | Paid

Citrus Australia Ltd is the national citrus industry grower peak body, established as a Company Limited by Guarantee. Citrus Australia is a grower-owned company responsible for representing the interests of citrus growers on regional, national and international issues. It facilitates market development and promotional initiatives to support domestic and export sales, and assists in coordinating citrus research and development and develop effective relationships with the whole of the citrus industry supply chain and with governments and consumers.

To be considered for the Independent Non-Executive Director position, the following skills have been identified as necessary:

- Skills, qualifications and experience in law, finance, marketing or business management, and an understanding of horticultural issues.
- Citrus supply chain senior management experience and skills would also be advantageous (e.g. marketing, retail, processing, exporting, etc.).
- Experience and skills in the area of corporate governance, duties and responsibilities.

Applicants are requested to obtain a copy of the Director Position Description from the Citrus Australia website at: www.citrusaustralia.com.au

Applicants should provide career and personal details, and address the key selection criteria for the relevant Director position. Applications must be marked Confidential and addressed to the attention of the Director Selection Committee and submitted to the Company Secretary on raylene.kemp@citrusaustralia.com.au

Please note the closing date for applications is 5pm Friday 25 July 2014.



Cancer Council Tasmania

Board Directors | Hobart | Expenses Only

The Cancer Council of Tasmania Inc. (CCT) is a not-for-profit (NFP) organisation which is over 90% funded through the generosity of the Tasmanian community.

CCT's Board consists of 9 elected Directors who represent one or more of the three Tasmanian regions as well as an appointed representative of the Department of Health and Human Services. There are two Board Directors vacancies to be filled in the upcoming election at the Annual General Meeting of 18 September 2014. We welcome inquiries from supporters and interested persons. Nominees who wish to stand for election as Board Directors will, in the first instance, need to apply to the Board who will be responsible for supporting nominations at the upcoming Annual General Meeting.

We seek applicants with demonstrated Commercial and / or Clinical Health knowledge and experience. These positions are entirely voluntary and do not attract sitting fees. Appropriate reimbursement is made of expenses incurred. A Board Director Information Pack is available at www.cancertas.org.au/positionsvacant

The contact officer for further inquiries is Mrs Penny Egan, Chief Executive Officer, pegan@cancertas.org.au, telephone number (03) 6212 5700.

Applications close on Friday 25 July, 2014, with interviews expected to be held on or around 6 August, 2014 with the successful applicants notified shortly thereafter. Suitable candidates will be required to attend the CCT Annual General Meeting on 18 September 2014.





Consumers Federation of Australia
Weight Management Council of Australia
Board Member | VIC | Paid

Could you represent the CFA on the board of the Weight Management Council Australia?

The Consumers' Federation of Australia is seeking expressions of interest from suitably qualified members who may be interested in representing the Federation as a director on the Board of the Weight Management Council Australia Ltd.

The principal role of the Council is to administer the Weight Management Code of Practice and monitor the compliance of council members with the Code. The Code was developed by industry, government and consumer groups. In addition the Council is closely involved with industry representation to government and other stakeholders.

The members of the council are:

- Fernwood Womens Health Clubs (Australia) Pty Ltd
- Fortuity Pty Ltd t/a Weight Watchers
- Jenny Craig Weight Loss Centres Pty Ltd
- Nestle Healthcare Nutrition

Board members (directors) are as follows:

Independent Chairperson: Prof Gary Wittert

Industry representatives include: Diana Williams, Fernwood Womens Health Clubs, Joseph Saad - Fortuity Pty Ltd t/a Weight Watchers, Karen Barber- Jenny Craig Weight Loss Centres Pty Ltd, Jane Winter- Nestle Health Science, Australian Nutrition Foundation Inc: Lucinda Hancock

Board meetings (mainly teleconferences) are held in Melbourne on a quarterly basis. Non industry directors will be remunerated for their time in undertaking their duties at a rate expected to be \$445 per meeting – up to a maximum of four meetings per year – and the nominating organisation is required to submit a tax invoice to claim the sitting fee. It is preferable if the CFA representative is Melbourne based as no funding is available for interstate travel. The director may also participate in committees (Consumer Complaints and Membership Assessment) that meet on an as required basis.

For further information please email info@consumersfederation.org.au. Applicants should provide a brief statement demonstrating suitability for the role and a CV which should be sent to info2consumersfederation.org.au.

Applications close on Friday 25th July.





Board of the Northern Territory Medicare Local

Board Director | NT | Paid

The Board of the Northern Territory Medicare Local is calling for Expressions of Interest from suitably qualified and experienced interested persons for the role of Director. As required by the Constitution of the Northern Territory Medicare Local a skill-based Board of up to nine Directors will be maintained.

Individuals are invited to express their interest for appointment to fill a casual vacancy until our next Annual General Meeting. In filling this vacancy the Board is particularly interested in an individual with a knowledge and experience of General Practice. The Northern Territory Medicare Local strongly encourages people of Australian Aboriginal descent to apply.

We seek individuals with qualifications and experience in accounting and / or finance; strategic thinking; best in practice corporate governance structures, IT; commercial or business experience - communications, marketing, branding and business systems. We are also looking for individuals with knowledge, experience and networks in primary health care, clinical leadership and community based organisations.

For more information please contact Ashley Marsh on (08) 8982 1000 or via email ashley.marsh@ntml.org.au. All expressions of interest must include a CV and covering letter outlining relevant skills, experience and qualifications.

Submissions close at 5pm (CST) on Friday 25th July, 2014.



Press Council

Chair | National | Paid

The Australian Press Council is responsible for developing and monitoring standards of reporting in newspapers, magazines and websites. It handles hundreds of public complaints each year about published material and makes public statements on issues affecting media practice.

The Council has 23 members: an independent Chair, 9 public members, 9 members representing constituent bodies and 4 independent industry representatives,

The current chair of the council, professor Julian Disney steps down in January 2015 after playing a key role in strengthening the Council's resources and effectiveness. A new chair is sought to build on the progress and address the challenges of a rapidly changing media environment.

The chair has an office at the council's premises in the Sydney CBD and is expected to devote 20-25 hours per week, averaged annually, to the work of the council. A suitable stipend is provided in addition to travel and expenses associated with the role.

The position requires a person who is well-informed and has a national perspective on public affairs, the roles of print and online media, and the general environment in which they operate.

The Chair must have: independence from the media industry and any other sectoral interests

high public standing and profile, outstanding analytical rigour and excellent skills in communication with the general public, media industry and government, a strong commitment to freedom of expression (including freedom of the press) and to public access to information, a strong commitment to the maintenance of acceptable standards of media practice in the public interest

Confidential enquiries should be directed to the consultant advising the Council: Julie Steiner, Managing Director - Odgers Berndtson Executive search on (02) 9460 4505 or via email: chair@odgersberndtson.com.

Applications close on 4th August, 2014

PRO BONO BOARD SEARCH FOR NFP's

Since 2013 Board Portfolio have offered our Board Search and Advisory Services to Australia's much loved Charities and Not-For Profit organisations free of charge. We understand that the NFP industry often experiences difficulties when sourcing and recruiting top talent across a range of professional functions.

With a Directorship network that exceeds 100,000 qualified individuals we are able to offer NFP's broad access to Directors with exceptional talent, specific interest and a desire to join the Not for Profit sector.

If you would like to find out how Board Portfolio could assist your NFP board, please send an email to info@boardportfolio.com.au.



NEW EXCLUSIVE NOT FOR PROFIT OPPORTUNITIES

SHOWCASE OPPORTUNITY

The Sisters of St Joseph (Mary MacKillop Foundation) Business Advisory Council | 2 Opportunities | Sydney | Voluntary

The Sisters of St Joseph of the Sacred Heart, are a faith community of women, founded in Penola, South Australia in 1866 by an Australian woman Mary MacKillop, and an English priest Reverend Julian E Tenison Woods. The Centre of the Congregation is the Motherhouse at Mary MacKillop Place, Mount Street North Sydney where Mary MacKillop's tomb is enshrined in the Mary MacKillop Memorial Chapel.

The Sisters of St Joseph Council is an advisory body rather than a governance body. It advises the Sisters of St Joseph (www.sosj.org.au), a congregation of 900 Sisters, on business and finance matters relating to the Sisters' livelihoods, the congregation's mission and incorporated and unincorporated ministries and the property and investments they hold. The Mary MacKillop Foundation Limited is a public benevolent institution set up by the Trustees of the Sisters of St Joseph in November 1993.

The council is seeking to fill two positions on the Business Advisory Council which have become vacant due to two people moving overseas. The Council sits 6 times per year with sub-committees being formed as necessary. One of the new members would be asked



to sit on the Investment Committee which meets quarterly.

The types of expertise the Council seeks includes economics, investment, organisational development, change management and marketing. They seek individuals who are well reputed in their field and accustomed to advising large organisations.

For more information about this opportunity please contact Kylie Hammond for a briefing. Ref: SOSJKH

**NEW EXCLUSIVE NOT FOR PROFIT
OPPORTUNITIES**

Multiple Birth Volunteer Support Foundation

Board Members | Melbourne

The Multiple Birth Volunteer Support (MBVS) Foundation is an Australian not-for-profit organisation dedicated to supporting families in the care of their multiple birth babies by providing experienced, child-centred volunteers who offer practical hands-on help in the home. The MBVS has been providing assistance to these families over the past 16 years, totally on a volunteer basis.

The organisation is now onto its next level of growth and requires new Board Members on the committee of management (COM). We are keen to talk with individuals with a passion to help multiple birth families in need with experience in sales & marketing, promotions, business and proposal/tender submission writing and business administration. Previous experience with NFP boards would also be an advantage - but is not a pre-requisite. Bi monthly meetings will be held in Melbourne CBD.

Please contact Kylie Hammond for further information. Ref: MBVKH

Diamond Sports SA Incorporated

Chair | SA | Voluntary

Diamond Sports SA Inc. (DSSAI) has been created as a joint venture between Softball SA and Baseball SA, to establish and oversee a new Diamond Sports facility, which is currently being built at Adelaide Shores, West beach. DSSAI aims to capitalise on the combined resources of Softball SA and Baseball SA, with the support of Adelaide Shores and the Office of Recreation and Sport (ORS), to deliver a world-class facility for playing Softball and Baseball in South Australia.

We seek a new Chair to advise, govern, oversee policy and provide direction and leadership to the Board. As the Chair, you will be an independent member of the committee with casting vote rights at committee and general meetings. You will assist in the management and control of funds and other property of the organisation and help guide and mediate board actions with respect to priorities and governance issues.

The committee meets as often as required, but at least 4 times each year. Ideally we are looking for individuals with an interest in Baseball or Softball; an understanding of the sports rules and Deed of Agreement between Baseball SA and Softball SA; with strong communication, negotiation, leadership, management, financial, strategy and governance experience. Previous board experience is also desirable.

Contact Kylie Hammond for more information. Ref: DIAMKH



Australian Overseas Foundation

Board Members | Melbourne | Unpaid

The Board of the Foundation is seeking volunteer women applicants for board membership who can help us achieve our objectives and assist us to address our current gender imbalance. The workload would include preparation and active participation in 6 board meetings per year in Melbourne.

The Australian Overseas Foundation (AOF) provides scholarships to travel and work overseas for Australians between the ages of 21 and 31, who have completed a trade apprenticeship or vocational traineeship to Certificate Level III. The AOF's goal is to identify outstanding young vocationally-trained Australians, and through its scholarships, help develop their leadership skills, and increase their knowledge and experience that is subsequently reinvested in Australia.

For more information about this opportunity please contact David Williams on 0409 235 502 or david.williams.cpi@gmail.com. To apply, please send via email a short outline of your interests, references and qualifications. Short-listed candidates will be invited to meet the selection committee.

Applications close 24th August, 2014.



**VOLUNTARY BOARD
OPPORTUNITIES**



Jarrah House

Residential treatment facility for women

Jarrah House

Director - Company Secretary | NSW | Unpaid

WADAC (Women's Alcohol & Drug Advisory Centre) is the governing body for Jarrah House, an all women's residential drug and alcohol rehabilitation centre. Jarrah House offers a ten week live-in programme where women can come with their children (up to the age of 8) to detox from drugs and alcohol. We are the only one of its kind in the southern hemisphere and we are recognised by the United Nations. WADAC is responsible for the operations of Jarrah House.

We are ideally seeking applicants with previous board experience. You would be required to take minutes at the monthly Board meetings which are held at Jarrah House on the third Tuesday of each month at 6.30pm. The minutes would then be circulated to the Board along with the action register. You would also be asked to prepare the agenda and circulate to the board one week prior to the meeting along with the GM's report, the Clinical Managers report and financials. The Secretary would keep a record of all minutes and any other documents pertaining to the board. This position would be expected to require approximately 5hrs of your time per month.

If you are interested in doing some volunteer work with a great team of women then please contact Lisa Matthews on 0434 743 574 or via email: lisamat254@gmail.com.

Applications close on the 8th August, 2014 - or until the opportunity is filled.



Growing Change

Members | WA | Unpaid

We are a new dynamic not for profit social enterprise in WA and are currently looking for board members with business, management, financial and legal experience as well as experience in the not for profit sector and horticulture/ agriculture industries as well as health and wellbeing.

Our organisation is dedicated to improving individual and household food security and reducing social isolation. We work with a broad sector of the community including low income earners, people with physical and mental health concerns and people in aged care settings.

We design, build and maintain productive gardens and provide social and therapeutic horticultural experiences. We also run a number of training and educational programs around food systems including the production, distribution and consumption of food.

For more information please contact Renee Gardiner on 0432 439 167. Please send your expression of interest outlining your experience to growingchangeaus@gmail.com.

Applications close on the 5th August, 2014 - or until the opportunity is filled.





Multicultural Women's
Health Centre

Ishar Multicultural Women's Health Centre

Member | WA | Unpaid

Ishar Multicultural Women's Health Centre is a gender specific organisation of women providing health and wellbeing services, support and empowerment for women, including women from culturally and linguistically diverse backgrounds. Women with considerable qualification and experience in the development and provision of health and wellbeing services are invited to apply.

Ishar, like many other not for profit organisations, is dependent upon government funding for its continued existence. Women with skills and experience in organisational sustainability, fundraising, lobbying/advocacy are invited to apply. Women with skills and experience in social research, particularly in areas relevant to multiculturalism are encouraged to apply.

Please contact Mrs Andrea Creado - Chief Executive Officer, Ishar Multicultural Women's Health Centre on (08) 9345 5335 or 0413 495 314 or via email andrea@ishar.org.au



Special Olympics South Australia (SOSA) Regional Committee

Chair | Secretary | Committee Members x 3 | SA | Unpaid

(Special Olympics is a not for profit volunteer organisation providing year round sports training and competition for children and adults with an intellectual disability. We offer a supportive, safe and structured sports and social environment where people with an intellectual disability are accepted included and can achieve their best. SOSA is currently looking for suitable people to fill multiple positions on the Limestone Coast Regional Committee.

The Committee is made up of a group of dedicated volunteers and we are seeking up to 6 new members who will bring talents and skills that will complement our current members.

We are looking for individuals with experience in marketing, fundraising, disabilities and of course sport. Previous committee experience is not essential.

For more information about these opportunities please contact Lisa Hester – SOSA State Manager Special Olympics South Australia on 0401 160 974 or via e-mail: lisah@specialolympics.com.au

Rowing Victoria

Board Members | VIC | Unpaid



Nominations for the Board of Rowing Victoria (RV) are sought each year at the Association's Annual General Meeting (AGM). In addition to those members elected at the AGM, the Board may also appoint up to two members having regard to the mix of skills, gender and experience. In anticipation of the 2014 AGM, the Board has noted that experience and competence in relation to school rowing programs, finance and regional programming would provide a valuable addition to the current Board composition.

The Board would welcome contact from registered members of a club or school which is a member of RV, who may be interested in nominating for the Board at the AGM which will be held in October and who have the passion, commitment and skills to contribute to RV.

Further information can be found in the Board Duties document or by contacting Fiona Dickson, Chair of Rowing Victoria, at chair@rowingvictoria.asn.au.





the Jane Goodall Institute Australia

Jane Goodall Institute of Australia

**Multiple Roles | Treasurer, Company Secretary,
Director | National | Unpaid**

Dr Jane Goodall DBE, world-renowned primatologist, humanitarian, conservationist and UN Messenger of Peace, founded the Jane Goodall Institute in 1977. The Institute now has offices in 26 countries around the world. JGIA was founded in Australia in 2006.

After eight years the organisation is entering into a new phase of development. In essence, we are attempting to reboot the organisation so it can survive and thrive, although ultimately we would hope that we did not need to exist at all in the future.

Directors of the JGIA Board are voluntary. The Board meets quarterly usually in Melbourne or Sydney, with teleconference/Skype facilities available. The Board will consider the governance structures such as sub committees of the Board once the new strategic direction is finalised in late 2014. It is likely that the governance structures will at least involve a Finance, Risk and Audit Committee.

For more information about these opportunities and to download an application form please visit the JGIA website www.janegoodall.org.au, or phone Helga Svendsen on 0418 536 447.

Completed application forms and a current resume should be forwarded to Helga Svendsen at helga@helgasvendsen.com.au by no later than Monday 11th August 2014.



Bric Housing Company

Board Committee Member | QLD | Unpaid

Bric Housing Company is a leading not for profit provider of social and affordable housing for people on low incomes. With over 900 tenancies under management, we provide an integrated tenancy, property, development and maintenance service from networked local offices in Spring Hill, Sandgate and Caboolture. We also manage the Ti Tree Housing Service in Sandgate; a culturally specific service targeted towards Aboriginal and Torres Strait Islander people. We are also developing our capability in social enterprise.

We have a mature governance structure which has recently been externally reviewed and updated. Our Board meets monthly, as do the three Committees that report to the Board. All Board Director and Committee Member roles are unpaid, however some assistance with attendance expenses may be provided.

We now wish to recruit new Members to the Business Development Committee, who will bring specialist expertise and experience in any of the following areas: Capital Project Development, Town Planning, Property and Asset Management, Social enterprise. For further information please contact Gina Pearson - CEO on (07) 3230 5520 or via email: gpearson@bric.org.au

To access an information pack, please visit our website at <http://www.bric.org.au/Employment>; or contact Dawn Grech on (07) 3230 5508 or dgrech@bric.org.au

To express interest in joining the Business Development Committee, please provide your resume as well as a written outline of how your experience would benefit the Committee to careers@bric.org.au. Closing date is 9:00am on Monday, 28th July 2014.



Early Education (EarlyEd) Incorporated
Board Member | NSW | Unpaid

The EarlyEd Management Committee meets throughout the year to oversee the management, administration and operations of this not for profit early intervention service for families of children with disabilities. The Management Committee's role is particularly vital in the next 18 months with the introduction of the NDIS which will change the funding model for all disability agencies. While most of the Management Committee is formed from the parent cohort of the organisation with members of varying backgrounds, it is currently seeking a new member with a finance and senior management background.

We are looking for an experienced business executive with a background in finance with previous Board, and Not for Profit experience. Relevant academic qualifications from tertiary institutions or professional bodies such as the Institute of Chartered Accountants or the Institute of Company Directors are desirable in this role.

Please send applications to Kerry Dominish, Chief Executive Officer of EarlyEd at kdominish@earlyed.com.au. Opportunity closes 18th August, 2014.



Opportunity for First-Time Board Director

Gippsland League Inc
Board Member | VIC |
Unpaid



The Gippsland League is looking for 2 people to join its Board of Management. The Board oversees the operations of Gippsland's major football and netball league. Meetings are held monthly around the region.

We are looking for people with experience in finance, business, football, netball, law, governance, marketing, communications, strategy and event management. For more information about these opportunities please contact Terry Flynn on terryf@srw.com.au or phone: 0434 607 249



GOVERNMENT OPPORTUNITIES



Australian Government
Department of Health
Therapeutic Goods Administration

Government of Health - Therapeutic Goods Administration

Multiple Roles | National | Paid

There are a number of opportunities with the Australian Government - Department of Health - Therapeutic Goods Administration. Expert advisors are now being sought from a range of fields.

- Advisors - Advisory Committee on the Safety of Medicines
- Advisors - Advisory Committee on the Safety of Medical Devices
- Advisors - Advisory Committee on the Prescription of Medicines
- Advisors - Advisory Committee on Non-Prescription Medicines
- Advisors - Advisory Committee on Medical Devices
- Advisors - Advisory Committee on Complementary Medicines
- Advisors - Advisory Committee on Biologicals
- Advisors - Advisory Committee on the Safety of Vaccines

The TGA is seeking expressions of interest (EOI) from experts for various positions on a number of statutory advisory committees. These committees provide independent expert advice to the Minister for Health and to the TGA on specific scientific and technical matters, which aids the TGA's regulatory decision making and other regulatory processes.

For more information on how to apply - visit <http://www.tga.gov.au/about/committees-expert-vacancies.htm>. Or contact Dr Lee Bergman on (02) 6232 8863.

All expressions of interest should be submitted via the TGA Portal, however if you experience any technical difficulties, EOIs (and all required documentation) can be submitted via email to vacancies@tga.gov.au. Expressions of interest must be received by 5pm (AEST) Monday 11th August 2014

**Victorian Government -
The Adult, Community and
Further Education (ACFE)
Board**

**Council Members | VIC | Paid &
Voluntary Opportunities**



Applications are now open for membership on ACFE Regional Councils.

The Adult, Community and Further Education (ACFE) Board is a statutory authority under the Education and Training Reform Act 2006. Its role is to plan and promote adult learning, allocate resources, develop policies, and advise the Minister for Higher Education and Skills on matters related to adult education in Victoria.

The ACFE Board has eight Regional Councils across Victoria, each with nine voluntary members who are appointed by the Minister for Higher Education and Skills.

The role of the Regional Councils is to:

- provide expertise and local knowledge about adult education needs
- advise the ACFE Board on regional priorities
- implement plans and policies that promote and support adult education provision
- recommend resource allocations to Learn Local organisations in their regions in line with priorities and guidelines established by the ACFE Board.

Members are appointed by the Minister for up to three years on a voluntary basis and are asked to commit to regularly attending Council meetings and participating in other events or activities as they are able.

There will be vacancies arising over the coming year and we seek applications from people who may be interested in future vacancies occurring until June 2015.

For more information about these opportunities please visit the website: <http://www.education.vic.gov.au/acfeboard> or contact Aimee Nelkner, ACFE board Secretariat, on (03) 9651 4456 or by email to nelkner.aimee.a@edumail.vic.gov.au.



Nature Conservation Trust of NSW

Board Member | NSW | Paid

The Nature Conservation Trust of NSW is a not for profit organisation established under the Nature Conservation Trust Act to undertake private land conservation in NSW. The organisation operates as an independent entity with a Board appointed by the Minister for the Environment.

The Board meets bi-monthly in Sydney and is responsible for the governance and strategic direction of the organisation.

Nominations are sought from individuals who have expertise in one or more of the following areas:

- increasing public knowledge, understanding and appreciation of the importance of natural and cultural heritage by private landholders and other community members,
- protection and conservation of natural heritage,
- protection and conservation of cultural heritage,
- management of natural resources, including agricultural land,
- land use planning and operation of local councils,
- marketing and fundraising

Applications for Board membership should include a full resume together with a statement of relevant experience. Nominations will be considered on merit and be assessed against the above criteria. Applications should be forwarded to The Nature Conservation Trust, PO Box 883, Orange, NSW 2800, to be received no later than August 15th 2014, and must be accompanied by the nominees written consent to the nomination. For further information please email info@nct.org.au.

Applications close 15th August, 2014.



Kimberley Development Commission (KDC)

Board Member | WA | Paid

A vacancy exists for a Community Appointment to the Board of the Kimberley Development Commission. The Kimberley Development Commission (KDC) is a Statutory Authority established under the Regional Development Commissions Act 1993. Its purpose is to promote balanced economic and social development in the Kimberley region. Its objectives include maximising job creation, broadening local economies, identifying the need for infrastructure and services, providing information and advice to business and ensuring equitable access to government services. The Kimberley Development Commission also promotes and facilitates effective partnerships between government and regional communities.

The Commission has a Board of ten people with strong interests in the sustainable development of the region. People may nominate themselves or others. Organisations may also nominate individuals. People nominated to fill a Community vacancy should possess interest, experience and knowledge relevant to the regional community and must live within the Kimberley.

The successful nominees will be selected on their decision-making ability at an executive level, demonstrated involvement in either the economic or social development of the region and the ability to work co-operatively to achieve agreed objectives across a wide range of social and economic issues.

The Hon Terry Redman MLA, Minister for Regional Development will make the appointment to the Board after consultation with Cabinet.

Nomination forms and further information can be obtained by contacting the Kimberley Development Commission on (08) 9148 2100 or from the website www.kimberley.wa.gov.au

Closing date: 5pm Friday 15 August 2014



Law Reform Commission
Attorney General & Justice

NSW Law Reform Commission

Part-time Chairperson | NSW | Paid

The Attorney General is seeking applications from qualified persons for appointment as the part-time Chairperson of the NSW Law Reform Commission for a period of up to three years.

The Chairperson leads a group of commissioners and staff in undertaking law reform references given to the Commission under the Law Reform Commission Act 1967. The Commission is currently engaged in an active program of law reform projects of both a civil and criminal nature. More information can be found on the Commissions website at www.lawreform.lawlink.nsw.gov.au.

It is expected that the successful candidate will work up to three days a week. The salary is up to \$232,320 per annum, plus \$13,530 per annum conveyance allowance (for three days a week).

The Attorney General is seeking to appoint a candidate who: is recognised as a leader in one or more fields of law, has extensive experience in and demonstrated aptitude for law reform, displays the highest standard of judgment and integrity, and has the proven ability to lead a small organisation of professionals.

Under the Act, a person is qualified to be appointed as the Chairperson if the Attorney General considers the person is suitable because he or she is or has been the holder of a judicial office; has experience as a lawyer in legal practice; has experience as a teacher of law; or has academic attainment in law.

In the first instance, enquires can be directed on a confidential basis to Ms Maureen Tangney, Assistant Director General, Department of Justice on (02) 8061 9233 or via email: maureen_tangney@agd.nsw.gov.au

Please visit www.lawlink.nsw.gov.au/appointments to apply. Applications must be provided in Word or PDF and should address the selection criteria and qualifications set out above, accompanied by a detailed curriculum vitae and the names of at least two referees.

Applications close on 8th August 2014.

Northern Territory Board of the Nursing and Midwifery Board of Australia

Board Member | Northern Territory | Paid

Applications are now sought from experienced registered nurses, including enrolled nurses, and midwives from the Northern Territory for appointment to the Northern Territory Board of the Nursing and Midwifery Board of Australia. Northern Territory board appointments are made by the Minister for Health under the Health Practitioner Regulation (National Uniform Legislation) Act 2010. This appointment is for up to three years, with eligibility for reappointment, and is expected to start in November 2014.

Submission requirements are detailed in the application form found at <http://www.nursingmidwiferyboard.gov.au/News/2014-07-18-call-for-applications.aspx>

For enquiries contact boardappoint@ahpra.gov.au. Applications close at 5.00pm AEST on Monday 11th August 2014.



LATEST BOARD NEWS

ESSENDON BOARD COULD BE FACING SCRUTINY

Essendon's board, virtually unchanged through a doping probe that has seen an overhaul of the club's football department, could yet be scrutinised for a program the AFL's medical boss believes involved "probable" use of banned drugs. In his stunningly candid address in Zurich last November, Dr Peter Harcourt also flagged the "need" to look at the top of the tree at Essendon, indicating he felt that accountability may default to the CEO, or the board of management who should have had some risk management process in place to manage this issue.

Source: The Age July 4, 2014



FORMER FORD CEO, JOINS GOOGLE'S BOARD

Mr Mulally, who retired as Ford's CEO on July 1, has become the 11th member of Google's board on July 9. A veteran corporate executive of the automotive and aviation industries, Mulally will serve on Google's Audit Committee.

Source: Sky News 16th July, 2014



ANTARES BOARD FIGHT ESCALATES

An American fund manager has stepped up its fight against Australia's Antares Energy, taking complaints about share purchases by directors to the corporate regulator.

Fund manager Lone Star has complained to the Australian Securities Investments Commission about shares bought by Antares chief executive James Cruickshank, who is also the oil and gas company's chairman, and director Greg Shoemaker.

Source: AAP - 15th July, 2014



SYNERGY BOARD WALKOUT AFTER CLAIMS OF GOVERNMENT 'UNDERMINING'

Prominent Perth businessman Michael Smith and three other board members at state-owned West Australian power utility Synergy have resigned in protest against plans to 'undermine' them by WA Treasurer Mike Nahan.

The four resignations were made in response to a move by Mr Nahan to install a powerful executive chairman, which the board believed raised governance issues and signalled that the minister had no faith in the current non-executive chairman, Mr Smith, or directors.

Source: WA Today 21st July 2014.



JamesHardie

JAMES HARDIE BOARD ASKS FOR PAY RISE

James Hardie Industries shareholders have been asked to give the building group's board a pay rise including a 17 per cent jump to more than \$462,000 for chairman Michael Hammes.

THE board has proposed a total increase of \$300,000 to \$2.3 million for the maximum aggregate amount paid to non-executive directors.

"The board considers that these fees provide an appropriate level of reward to attract and retain directors from the USA, Europe and Australia," the company's annual report said ahead of next month's AGM.

Source: news.com.au 14th July, 2014

EX GOLDMAN DIRECTOR RAJAT GUPTA FAILS TO VOID CONVICTION

Former Goldman Sachs Group Inc director Rajat Gupta, serving a two-year prison term, has failed to persuade a federal appeals court to overturn his inside trading conviction. The former global managing director of the consulting firm McKinsey & Co is the top corporate official convicted in the U.S. probe of insider trading in the hedge fund industry.

Jurors convicted Gupta of passing confidential information he learned at Goldman board meetings, including news about results and a crucial investment from Warren Buffett's Berkshire Hathaway Inc, to Raj Rajaratnam, founder of the Galleon Group hedge fund firm.

Source: Reuters - July 14, 2013.

NRL CLUBS REVOLT AGAINST PLAN TO IMPOSE INDEPENDENT DIRECTORS, CHAIRMEN

The ARLC has indicated its desire to install at least three independent directors to each club board, which will need to be comprised of at least one female member.

The push is part of the governing body's desire to provide rugby league with the best management structures to ensure future prosperity. Such changes could force the likes of long-standing chairman Nick Politis out of the boardroom of his beloved Roosters. An NRL spokesman said there were no plans to remove existing chairmen of NRL clubs. "Our plan is to introduce skills based boards over the longer term," the spokesman said.

Source SMH 12th July, 2014



CANBERRA RAIDERS SEEK SECOND FEMALE BOARD MEMBER AS NRL DEMANDS MORE WOMEN REPRESENTATION



The Canberra Raiders want to become just the second NRL team with two female board members as the NRL takes steps to make female representation on club boards compulsory to help clean up the game's image. Canberra Raiders chairman Allan Hawke confirmed the club is investigating suitable female candidates to join Raiders Group chief financial officer Yvonne Gillett, who was elected onto an eight-person board this year.

Source: SMH 8th July, 2014.

GOOGLE'S BOARD OF DIRECTORS WANTED THE FOUNDERS TO PERSONALLY TRY TO POACH FACEBOOK EMPLOYEES

Two members on Google's board of directors wanted founders Larry Page and Sergey Brin to personally try to poach Facebook employees, according to newly released documents from Silicon Valley's high-profile wage collusion case, as noted by The Wall Street Journal.

The case — which accuses Google, Apple, Intel, and Adobe of conspiring not to recruit each other's talent — had previously released emails showing Google execs started getting concerned about Facebook recruiting its employees around 2007.

Both sides in the suit — the 64,000 tech workers suing and the four tech companies — approved a settlement of \$US324 million, but U.S. District Judge Lucy Koh is yet to approve it.

Source: Business Insider 15th July, 2014

TIME WARNER CONCERNED ABOUT MURDOCH'S SUCCESSION PLAN, GOVERNANCE - SOURCE

Time Warner Inc's management rebuffed Fox's recent takeover approach partly due to concerns over the company's corporate governance and the succession plan of its chairman and Chief Executive Officer Rupert Murdoch, a source familiar with the matter said.

The company also said on Wednesday that there was "significant risk and uncertainty" over the valuation of Fox's non-voting stock, which would have been used in the stock portion of the deal.

Source: Reuters July 17, 2014

JANET ALBRECHTSEN APPOINTED TO ABC AND SBS BOARD APPOINTMENTS PANEL

The Abbott government has appointed conservative commentator Janet Albrechtsen and former deputy Liberal Party leader Neil Brown to the panel overseeing appointments to the boards of the ABC and SBS. The four-person nomination panel, which is appointed by the Department of Prime Minister and Cabinet, presents a shortlist of recommendations to the government when vacant ABC and SBS board positions arise.

Dr Albrechtsen and Mr Brown will serve alongside businessman David Gonski and former diplomat Ric Smith, whose terms expire next year.

Dr Albrechtsen, a columnist for The Australian and former lawyer, has previously derided the ABC as a "Soviet-style workers collective".

The decision to appoint both Brown and Albrechtsen has been criticised by the veteran journalist Quentin Dempster (amongst others) as provocative and highly political.

Source: SMH July 2nd, 2014 and ABC.net.au 4th July 2014.

TAKEOVERS DAVID JONES SHAREHOLDERS APPROVE \$2.2B OFFER INVESTORS BACK WOOLWORTHS

By abstaining from voting his 9.9 per cent stake in David Jones at a shareholder meeting to approve Woolworths' \$2.2 billion takeover, Mr Lew has reduced the risk that the deal, which will create one of the world's 10 largest retailers, could be blocked by regulatory intervention.

David Jones' shareholders overwhelmingly approved Woolworths' \$4 a share offer, although not before some accused the board of selling them short by failing to negotiate harder and undervaluing the 176-year-old chain's iconic status and property assets.

Lawyers said Mr Lew's decision to abstain from voting his 53.1 million shares would help David Jones and Woolworths avoid any notions of conflict when the scheme of arrangement goes back to the Federal Court on Thursday for ratification.

Source: SMH 14th July, 2014.

THOUGHT LEADERSHIP SNAPSHOT:

WHEN THE BOARD AGREES WITH THE CEO'S POLITICS, OVERSIGHT SUFFERS

Similarity of political views between CEOs and their boards strengthens directors' empathy for chief executives and thus weakens their monitoring of CEO performance and compensation, says a team led by Jongsub Lee of the University of Florida. A study of thousands of U.S. firms shows that this political alignment, which is common, also reduces the quality of financial reporting: A small increase in board-CEO "political homophily" leads to a 3% increase in the marginal probability of a firm's being involved in high-profile corporate fraud. The alignment effects are most pronounced for small boards that frequently interact with the top executive, the researchers say.

Source: Birds of a Feather: Value Implications of Political Alignment between Top Management and Directors

Long-form Article written by Jongsub Lee, Kwang J. Lee and Nandu J. Nagarajan

